

SourceFuse Achieves AWS Small and Medium Business Competency

MELBOURNE, AUSTRALIA, September 9, 2024 /EINPresswire.com/ -- [SourceFuse](#), a strategic digital transformation company helping businesses evolve through cloud-native technologies and an Amazon Web Services (AWS) [Premier Tier Services Partner](#) in the AWS Partner Network (APN), announced today that it has achieved the AWS Small and Medium Business Competency. This specialization recognizes SourceFuse as an AWS Partner with a unique focus on small and medium-sized customers (SMBs).



Achieving the AWS Small and Medium Business Competency distinguishes SourceFuse as an AWS Partner that has demonstrated proficiency and proven customer success in helping SMBs overcome technical challenges and achieve business goals. SourceFuse is equipped to handle these challenges by supporting SMBs in securely [migrating onto AWS](#) so its customers can realize benefits such as improved security (43.4% fewer monthly security incidents*) while optimizing costs (31% average cost savings over five years*).



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*Kabir Chandhoke, COO,
SourceFuse*

“Our experience working with SMBs for many years tells us that their IT teams often struggle with limited time, a lack of internal expertise, and staffing restrictions, which can hold back a company's ability to reach its full potential,” says Kabir Chandhoke, COO, SourceFuse. “By achieving this AWS Competency, we specialize in aiding SMBs to transition from outdated IT infrastructure to flexible cloud-native solutions, meticulously designed to seamlessly scale, enhance human capabilities, and expedite

innovation.”

“Our focus extends beyond technical solutions,” adds Gautam Ghai, CEO & Co-Founder of SourceFuse. “We take a customer-centric approach, and so when working with SMBs we prioritize their specific needs. When designing SMB solutions, including typical deployment models, IT capabilities, financing preferences, and local and industry considerations, we always provide fully transparent costs for future cloud spend, and offer training & workshops to build their in-house skills.”

Achieving this AWS Competency reflects SourceFuse's ongoing commitment to AWS by investing in strategic go-to-market initiatives and equipping its workforce with in-depth AWS expertise through comprehensive training programs. SourceFuse maintains 150+ AWS Certifications, an expanding catalog of AWS Competencies and AWS Service Validation, and worked with AWS to build a cloud center of excellence (CCoE) to accelerate modernization-led migrations on AWS.

For more information about SourceFuse's cloud services, visit our website.

*<https://aws.amazon.com/smart-business/>

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