

# Pet Care Market is witnessing Remarkable Growth, Owing to an increased Pet Ownership Across the Globe

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The key players operating in the global pet care market have adopted various developmental strategies to expand their market share and increase profitability in the market."

Allied Market Research

WILMINGTON, DE, UNITED STATES, September 10, 2024 /EINPresswire.com/ -- The global pet care market is witnessing remarkable growth, fueled by the increasing number of pet owners, rising disposable incomes, and growing awareness about pet health and wellness. Pets are increasingly being viewed as family members, and this "humanization" of pets is driving demand for high-quality pet care products and services, ranging from pet food and grooming to healthcare and technology-driven pet solutions.

#### Market Overview and Size

The global pet care market size is expected to reach \$269,497.5 million by 2030 at a CAGR of 6.2% from 2021 to 2030. The rising trend of pet ownership, particularly in urban areas, and the growing demand for premium pet care products are key factors contributing to this growth.

## Key Market Drivers

Growing Pet Ownership: The rising number of pet owners worldwide, particularly in emerging markets, is a key driver of the pet care market. Pet adoption has surged, especially during and after the COVID-19 pandemic, as people seek companionship and emotional support from pets.

Humanization of Pets: Pet owners are increasingly treating their pets as part of the family, leading to a greater focus on their well-being, nutrition, and overall quality of life. This shift is

driving demand for premium pet food, healthcare services, and even luxury pet products.

Rising Disposable Income: As disposable income increases, particularly in developing countries, pet owners are willing to spend more on high-quality pet care products, services, and healthcare. This trend is leading to greater consumption of premium and organic pet food, grooming services, and pet insurance.

Growing Awareness of Pet Health and Wellness: As awareness about pet health rises, more pet owners are seeking preventive healthcare, regular vet visits, and specialized diets for their pets. The increasing availability of advanced veterinary treatments, supplements, and diagnostic services is contributing to market growth.

Technological Advancements: The integration of technology into the pet care industry has led to innovations such as pet wearables, smart feeding devices, GPS trackers, and telemedicine services. These innovations are transforming the way pet owners interact with and care for their pets.

Increased Demand for Pet Insurance: Pet insurance is gaining popularity as veterinary costs continue to rise. Pet owners are increasingly opting for insurance plans to cover their pets' medical expenses, including surgeries, medications, and emergency treatments.

Market Segmentation By Product Type:

Pet Food: Pet food is the largest segment of the pet care market, driven by the increasing demand for high-quality, nutritious, and functional foods. Within this category, premium and organic pet food products, grain-free options, and specialized diets are experiencing strong growth.

Pet Grooming: Grooming products such as shampoos, conditioners, brushes, and grooming tools are seeing growing demand as pet owners prioritize the hygiene and appearance of their pets. Professional grooming services are also expanding, especially in urban areas.

Pet Healthcare: This includes veterinary care, pharmaceuticals, nutritional supplements, and diagnostic services. Preventive healthcare, such as vaccinations, deworming, and flea treatments, is becoming increasingly important to pet owners.

Pet Accessories: Pet accessories, including collars, leashes, beds, toys, and clothing, are gaining popularity as pet owners look to pamper their pets with luxury and comfort items.

Pet Technology: The adoption of tech-based products such as pet cameras, GPS trackers, automatic feeders, and health monitoring devices is rising. These products allow pet owners to monitor their pets remotely and ensure their safety and well-being.

## By Animal Type:

Dogs: Dogs represent the largest share of the pet care market due to their widespread popularity as pets and the high expenditure on their food, healthcare, and accessories. Cats: The demand for cat care products is also substantial, particularly in regions where cats are preferred as pets due to their independent nature and suitability for smaller living spaces. Other Pets: This segment includes birds, fish, reptiles, and small mammals. Although smaller in market share, the demand for specialized products and services for these pets is growing steadily.

By Distribution Channel:

Online: E-commerce platforms are rapidly becoming the preferred shopping channel for pet care products due to their convenience, wide range of options, and home delivery services. Online retail is particularly popular for purchasing pet food, grooming products, and accessories. Offline: Physical retail stores, including pet specialty stores, supermarkets, and veterinary clinics, remain important for pet owners who prefer in-store purchases or need immediate access to products.

#### By Service Type:

Veterinary Care: Veterinary services include routine check-ups, surgeries, diagnostics, and preventive care. The demand for advanced treatments, including specialized surgeries and therapies, is growing, particularly for older pets.

Pet Grooming and Boarding: Grooming and boarding services are becoming increasingly popular, especially in urban areas where pet owners seek professional care while they are at work or traveling.

Pet Training and Behavior Services: As pet ownership grows, so does the demand for professional pet training services to address behavior issues and ensure well-mannered pets.

#### **Consumer Trends**

Premiumization of Pet Products: Pet owners are increasingly opting for premium pet care products, such as organic, grain-free, and specialty diets that cater to specific health needs. High-quality grooming products, luxury accessories, and designer pet clothing are also gaining traction.

Sustainability in Pet Care: There is a growing trend toward eco-friendly pet products, including sustainably sourced ingredients in pet food, biodegradable grooming products, and environmentally friendly toys. Consumers are increasingly aware of their environmental impact and are seeking sustainable options for their pets.

Health and Wellness Focus: Pet owners are more conscious of their pets' health, leading to a rise in demand for supplements, veterinary care, and functional foods designed to improve joint

health, digestion, and overall well-being. Preventive healthcare, including dental care and regular vet visits, is becoming a priority.

Pet Technology Adoption: The use of smart pet devices is increasing as pet owners seek ways to stay connected with their pets while away. Devices such as pet cameras, automatic feeders, and health monitoring tools provide convenience and peace of mind.

Subscription-based Services: Subscription boxes that deliver pet food, toys, and grooming products are gaining popularity, offering convenience and personalized product recommendations. These services cater to pet owners looking for convenience and variety in their pet care routines.

### Competitive Landscape

The pet care market is highly competitive, with numerous global and regional players offering a wide range of products and services. Key companies are focusing on innovation, sustainability, and expanding their product portfolios to cater to the growing demand.

Mars Petcare: A global leader in pet food and veterinary services, Mars Petcare offers a wide range of products through brands like Pedigree, Whiskas, and Royal Canin, as well as veterinary care through Banfield Pet Hospitals.

Nestlé Purina PetCare: Nestlé Purina is known for its premium pet food brands such as Purina Pro Plan, Purina One, and Friskies. The company is also expanding into pet health and nutrition services.

Colgate-Palmolive (Hill's Pet Nutrition): Hill's Pet Nutrition is a key player in the premium pet food segment, offering specialized diets through its Science Diet and Prescription Diet brands.

Zoetis: A leading provider of veterinary pharmaceuticals, Zoetis offers a wide range of products for animal health, including vaccines, diagnostics, and therapeutic treatments.

The J.M. Smucker Company: Known for pet food brands like Meow Mix, Milk-Bone, and Kibbles 'n Bits, the J.M. Smucker Company is a major player in the North American pet care market.

# Regional Insights

North America: The largest market for pet care, driven by high pet ownership rates, increased spending on premium products, and advanced veterinary care. The U.S. and Canada are key markets, with a strong focus on pet health, wellness, and luxury products.

Europe: Europe is also a significant market, with countries like the U.K., Germany, and France leading in pet ownership and expenditure. The region is seeing growing demand for organic and sustainable pet care products.

Asia-Pacific: The Asia-Pacific region is expected to experience the fastest growth, particularly in countries like China, Japan, and India. Rising disposable income, urbanization, and increasing pet adoption are driving demand for pet care products and services.

Latin America and Middle East & Africa: These regions are showing steady growth, with rising pet ownership and an increasing focus on pet healthcare and premium products.

#### **Future Outlook**

The pet care market is set for continued growth, with several key trends shaping its future:

Sustainability and Eco-friendly Products: As consumers become more environmentally conscious, demand for sustainable and eco-friendly pet care products will rise. Companies will focus on using natural ingredients, recyclable packaging, and reducing their carbon footprint.

Technological Innovations: The integration of technology into pet care will continue to grow, with more advanced pet wearables, smart feeding systems, and telemedicine services becoming mainstream.

Pet Health and Preventive Care: As pet health awareness increases, the demand for preventive healthcare, including regular check-ups, supplements, and wellness plans, will expand.

Personalization and Premiumization: Consumers will continue to seek personalized pet care solutions, such as customized diets and subscription services tailored to their pets' needs.

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