

Accurate Legal Billing (ALB) Expands Leadership Team with Appointment of Two New Regional Sales Directors

Ms. Kimberlee (Kim) Uradnik and Ms. Lori Radens Joined the Accurate Legal Billing (ALB) Leadership Team as Sales Directors

NEW YORK CITY, NY, UNITED STATES, September 26, 2024 /

EINPresswire.com/ -- Accurate Legal Billing (ALB), a pioneering provider of cutting-edge legal billing solutions, is thrilled to announce the appointment of Kim Uradnik and Lori J Radens as Regional Sales Directors. This strategic move strengthens ALB's commitment to delivering exceptional service and innovative technology to law firms nationwide.

Leadership Profiles

Kim Uradnik

Kim, with over 36 years of experience as a paralegal, brings a diverse background in various legal cases. Her extensive knowledge of legal processes and client management informs her approach to sales and business development. Kim's decade-long specialization in legal technology and litigation support services has equipped her with a profound understanding of legal technology solutions.

Her comprehensive experience in sales and business development enables her to align market needs with cutting-edge solutions for law firms and corporations. As Regional Sales Director, Kim is poised to leverage her expertise and leadership abilities to drive impactful results for Accurate Legal Billing.

Lori Radens



Sales Director

Lori joins ALB with an impressive 20-year track record in sales, business development, and strategic partnerships. Her passion for leveraging technology to optimize business processes has driven notable profitability throughout her career. Lori has collaborated with leadership teams both domestically and internationally to introduce platforms that enhance operational efficiency and growth. Her focus on the legal sector has allowed her to partner with esteemed law firms and corporate legal departments, delivering a world-class customer experience by facilitating their strategic objectives.



Sales Director

Vision for the Future

Andre Wouansi, the Founder and CEO of Accurate Legal Billing, is delighted to welcome these two Sales Directors. He believes that their excellence, combined with ALB's state-of-the-art platform, addresses significant challenges that law firms face when managing eBilling across multiple systems. Andre emphasized the importance of collaboration and innovation in the legal billing sector. He stated, "As we continue to expand our team, I am confident that the expertise brought by our new Sales Directors will enhance our ability to provide exceptional service and solutions to our clients. Their proven track record in the industry will be instrumental in driving our mission forward."

Andre also highlighted the possibilities of Accurate Legal Billing's platform, saying, "Our technology not only streamlines the billing process but also integrates seamlessly with existing systems, allowing law firms to operate more efficiently and effectively. We are committed to helping our clients steer the complexities of eBilling, and I believe that with the addition of these talented leaders, we are well-positioned to reach more law firms and to meet their needs."

This marks a significant milestone for Accurate Legal Billing, as it reflects the company's dedication to growth and innovation in the legal technology space.

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