

XOP Networks and Exacom Partner to Deliver Enhanced Communication Solutions

Our combined solutions enhance functionality, reliability, security, and compliance of mission-critical communications for the shared customer base.

DALLAS, TX, UNITED STATES, March 7, 2025 /EINPresswire.com/ -- [XOP Networks](#), a leading provider of innovative mission-critical communication solutions, is pleased to announce a partnership with [Exacom](#), a recognized leader in multimedia logging and recording solutions. This collaboration combines Exacom's advanced recording capabilities with XOP's mission-critical platforms to offer seamless, comprehensive solutions to public safety, government, and enterprise markets.

The partnership enables XOP and Exacom customers to benefit from a cohesive solution that pairs XOP's emergency communication tools with Exacom's high-performance recording technology, allowing for efficient capture, management, and analysis of critical communications. This integration supports comprehensive recording of both audio and metadata, ensuring all essential data is securely documented and accessible for review and compliance.

This collaboration brings new value in the following areas:

* Enhanced Recording for Mission-Critical Communications: Both companies serve industries such as public safety, military, and emergency response. Exacom's multimedia logging recorders for recording critical communications now integrate with XOP Networks' emergency conferencing solutions like the Ringdown Firebar Conference Server, which facilitates real-time conferencing for first responders. This integration provides a seamless solution for both real-time communication and comprehensive recording for post-event analysis.

* Unified Communications & Recording Offering: XOP Networks' Universal Service Node and Unified Communication Platform enable audio, video, and web conferencing, while Exacom focuses on recording and monitoring such communications. With this partnership, XOP Networks can offer a single solution where communications are seamlessly recorded, archived, and analyzed for industries requiring detailed communication logs.

* Mass Notification and Alert System: XOP Networks' solution sends alerts through multiple channels (voice, SMS, email), and can now be complemented by Exacom's logging and recording capabilities. This would ensure that all emergency alerts and notifications are documented and

retrievable for future reference or legal purposes.

* Security and Compliance: Industries such as finance and healthcare require both secure communication and detailed record-keeping for compliance. XOP Networks' ****Secure Audio Conferencing**** can now be integrated with Exacom's logging systems to ensure that secure communication is recorded and stored in compliance with industry regulations.

We are excited to partner with Exacom," said Sudhir Gupta, CEO of XOP. "This collaboration represents a significant step forward in our mission to provide our customers with cutting-edge communication solutions that are reliable, secure, and easy to use. Together, we will be able to offer a more comprehensive solution that addresses the needs of our clients in the public safety, utility, and enterprise sectors."

Exacom CEO Al Brisard added, "Working with XOP aligns perfectly with our goal to deliver the best solutions for mission-critical environments that complement existing partners and deliver value to customers. Together, we can empower our shared customers to capture and analyze communication in ways that are essential for today's demanding communication environments."

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