

Astute Business Solutions Strengthens Leadership Team with Ratnakar Nanavaty's Appointment as Chief Strategist for SLED

Astute Business Solutions, an Oracle Cloud Partner, is excited to onboard Ratnakar Nanavaty as Chief Strategist for State and Local Government & Education.

DUBLIN, CA, UNITED STATES, October 1, 2024 /EINPresswire.com/ -- Astute Business Solutions, an Oracle-certified Cloud Services Partner, is excited to announce the addition of Ratnakar Nanavaty as Chief Strategist for State and Local Government & Education (SLED). Ratnakar will play a key role in driving Astute's strategic initiatives in these sectors, focusing on cloud adoption, AI-powered solutions, ERP modernization, and managed services. His appointment is a reflection of Astute's continued commitment to delivering innovative solutions tailored to meet the unique needs of public sector organizations and higher education institutions.



Ratnakar Nanavaty, Chief Strategist State/Local Government and Education

Ratnakar Nanavaty: A Proven Leader in Digital Transformation

Ratnakar Nanavaty brings over three decades of extensive experience working with more than 80 institutions in the higher education, government, nonprofit, and private sectors. Throughout his career, he has demonstrated his ability to lead strategic initiatives, implement large-scale ERP modernization projects, and drive digital transformation at organizations such as Ellucian, CampusWorks, and SunGard Higher Education. He has been instrumental in delivering solutions for a variety of ERP platforms, including Oracle PeopleSoft, Ellucian Banner, Salesforce, Workday, and Jenzabar. His background uniquely positions him to lead Astute's services and solutions for

the SLED market, providing clients with innovative cloud-based solutions, AI-driven automation, and modern ERP tools to streamline their operations and improve efficiency. In his new role, Ratnakar will be responsible for crafting and executing strategies that help our customers embrace modern technology solutions. These initiatives will focus on enabling digital transformation through the adoption of Oracle Cloud Infrastructure (OCI), GenAI, and AI/ML technologies, which will allow these organizations to enhance performance, improve scalability, and achieve cost efficiencies.

Arvind Rajan and Sudhir Mehandru, Co-Founders of Astute Business Solutions, expressed enthusiasm for the appointment: "We are thrilled to welcome Ratnakar Nanavaty to our leadership team. His extensive experience in the higher education and government sectors aligns perfectly with our vision for growth and innovation, to deliver transformative cloud, AI, and ERP solutions, helping our clients achieve significant operational improvements."

Strategic Leadership to Drive Innovation in SLED

As Chief Strategist, Ratnakar will use his vast experience in change management, strategic planning, and technology adoption to drive innovation and transformation by working closely with state and local governments as well as educational institutions, to develop strategies that improve efficiency and service delivery through the adoption of advanced technologies. Ratnakar's previous roles have uniquely equipped him for this leadership position. As a senior management consultant in various organizations, he led digital transformation initiatives for higher education institutions, helping them modernize their ERP systems and transition to cloud-based solutions. At Ellucian, he played a pivotal role in the successful implementation of Banner ERP and Oracle PeopleSoft, streamlining operations, enhancing data management, and



Astute Business Solutions, leading Oracle Cloud Partner for ERP Modernization, Cloud Managed Service and AI Solutions



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Astute wins Oracle 2024 North America Cloud Technology Innovation Award

improving the student experience. His deep expertise with ERP systems, including Workday, Jenzabar, Salesforce, and Ellucian Colleague, makes him a sought-after strategist and consultant in the higher education and public sectors. Additionally, his thought leadership is recognized across the industry, having presented at prominent conferences like EDUCAUSE, Alliance, CASE, and Ellucian Live, where he has shared insights on digital transformation and the future of technology in education.

"Joining Astute Business Solutions at this exciting time is a tremendous opportunity," said Ratnakar Nanavaty. "Astute has a stellar reputation for delivering cutting-edge solutions that meet the evolving needs of government and educational institutions. I look forward to contributing to the company's growth and helping our clients leverage the power of AI, cloud technology, and modern ERP systems to achieve their goals."

Expanding Presence in the Public Sector and Education

Astute Business Solutions has established itself as a leader in providing innovative technology solutions to the SLED market. With active engagements across more than 50 state and local government agencies and educational institutions, the company is poised for significant growth in these sectors. Under Ratnakar's leadership, Astute will continue to build on this foundation, offering comprehensive solutions that drive efficiency, reduce costs, and enhance the customer experience. One of Astute's key differentiators is its ability to deliver end-to-end digital transformation solutions, from consulting and implementation to ongoing managed services. The company is recognized globally for its certified expertise in deploying Oracle PeopleSoft and Ellucian Banner on Oracle Cloud Infrastructure, a distinction held by only a few Oracle Partners worldwide. Astute's approach to cloud adoption and ERP modernization is complemented by its focus on AI-powered automation and machine learning solutions. These technologies allow organizations to automate routine tasks, improve decision-making, and enhance operational efficiency.

With Ratnakar at the helm of SLED strategic initiatives, Astute is set to continue its strong growth trajectory, delivering transformative technology solutions that improve performance, scalability, and efficiency for government agencies and educational institutions.

About Astute Business Solutions

Astute Business Solutions is an Oracle Cloud Infrastructure Partner that specializes in providing Cloud and AI-based solutions to government agencies, educational institutions, financial services, healthcare, manufacturing, retail and non-profit. With a focus on ERP modernization, Data Platform modernization, Cloud migration and managed service, and AI-powered automation, Astute helps organizations achieve greater efficiency, scalability, and performance. Astute Business Solutions was awarded the 2024 Oracle North America Cloud Technology Innovation award for its innovative use of Oracle Cloud and AI technologies to build solutions including Astute AP Invoice Automation, GenAI Student Help Desk and AI-based Institutional Reporting.

For more information about Astute Business Solutions and its offerings, visit www.beastute.com or contact arvind@beastute.com.

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