

Sotheby's Concierge Auctions: Two Scottsdale, Arizona Estates Pending Sale, One Setting a Historic Bidder Count Record

Two Desert Mountain Community properties are pending sale after just 44 days of auction marketing—one, setting a record for highest bidder count in Arizona ever

NEW YORK, NY, UNITED STATES, October 18, 2024 /EINPresswire.com/ --Sotheby's Concierge Auctions announced today that two properties located in the prestigious Desert Mountain community, one an exquisite Tuscan villa known as The Chiricahua Estate, and one a sprawling 4.88-acre lot nestled in Lone Mountain Village area of the development, are separately pending sale for US\$5.824 million and US\$459,200, respectively, after just 44 days of auction marketing. The auction of The Chiricahua Estate also sets a historic record for Sotheby's Concierge Auctions, attracting the highest number of bidders ever for a single auction in Arizona, with 17 total bidders participating. Each property was offered in cooperation with Frank Aazami of Russ Lyon Sotheby's International Realty.

Located at 42398 North 102nd Street, The Chiricahua Estate is a masterpiece of Mediterranean design by renowned



The Chiricahua Estate | 42398 N 102nd Street, Scottsdale, Arizona



The Chiricahua Estate | 42398 N 102nd Street, Scottsdale, Arizona

architect James Hann and built by Dugally Oberfeld. The villa features exquisite custom finishes,

seamlessly blending with the Sonoran Desert landscape. With its expansive windows and French doors, the estate offers stunning views and a fluid indoor-outdoor living experience. The infinity pool and hot tub provide breathtaking views of the desert and Chiricahua Golf Course, with the primary terrace offering a serene setting for both entertaining and relaxation.

Located in the Lone Mountain Village area of Desert Mountain at 9315 East Aw Tillinghast Road #31, the expansive lot, with its generous 23,194-square-foot building envelope, presents an unparalleled development opportunity and offers panoramic views of mountain ranges, golf courses, and the vibrant desert landscape. It is positioned at the end of a cul-de-sac and provides both privacy and easy access via Carefree Ranch and Pima Road.

"The successful auctions of The Chiricahua Estate and the buildable lot within the Desert Mountain Community illustrates the unique global appeal of luxury real estate within Scottsdale and one of its most



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4.88-Acre Lot | 9315 E Aw Tillinghast Road #31, Scottsdale, Arizona

prestigious communities," said Chad Roffers, CEO and co-founder of Sotheby's Concierge Auctions. "Our platform capitalized on that interest to connect a discerning buyer to each of these opportunities, ensuring both reached their full market potential."

"The swift sale of not just one, but two exceptional estates—The Chiricahua Estate and the expansive Lone Mountain Village lot—underscores Sotheby's Concierge Auctions expert quality of work and the effectiveness of the auction process," added Aazami. "We are pleased to have worked with Sotheby's Concierge Auctions once again to introduce these properties to their new owners, and we look forward to more auction opportunities to come soon."

As part of Concierge Auctions' Key for Key® giving program in partnership with Giveback Homes,

the closing will result in funding towards new homes built for families in need.

For more information, visit ConciergeAuctions.com or call +1.212.202.2940.

About Concierge Auctions
Concierge Auctions is the world's
largest luxury real estate auction
marketplace, with a state-of-the-art
digital marketing, property preview,
and bidding platform. The firm
matches sellers of one-of-a-kind
homes with some of the most capable



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property connoisseurs on the planet. Sellers gain unmatched reach, speed, and certainty. Buyers receive curated opportunities. Agents earn their commission in 30 days. Acquired by Sotheby's, the world's premier destination for fine art and luxury goods, and Anywhere Real Estate, Inc (NYSE: HOUS), the largest full-service residential real estate services company in the United States, Concierge Auctions continues to operate independently, partnering with real estate agents affiliated with many of the industry's leading brokerages to host luxury auctions for clients. For Sotheby's International Realty listings and companies, Concierge Auctions provides Sotheby's brand exclusivity as Sotheby's Concierge Auctions. Since inception in 2008, the firm has generated billions of dollars in sales, broken world records for the highest-priced homes ever sold at auction and sold properties in 46 U.S. states and 35 countries. The firm owns one of the most comprehensive and intelligent databases of high-net-worth real estate buyers and sellers in the industry, and it has committed to build more than 300 homes through its Key For Key® giving program in partnership with Giveback Homes™, which funds new homes for families in need from every property the company sells. For more information, visit ConciergeAuctions.com.

About Sotheby's International Realty

Sotheby's International Realty was founded in 1976 as a real estate service for discerning clients of Sotheby's auction house. Today, the company's global footprint spans 1,100 offices located in 83 countries and territories worldwide, including 48 company-owned brokerage offices in key metropolitan and resort markets. In February 2004, Anywhere Real Estate Inc. entered a long-term strategic alliance with Sotheby's, the operator of the auction house. The agreement provided for the licensing of the Sotheby's International Realty name and the development of a franchise system. The franchise system is comprised of an affiliate network, where each office is independently owned and operated. Sotheby's International Realty supports its affiliates and agents with a host of operational, marketing, recruiting, educational and business development resources. Affiliates and agents also benefit from an association with the venerable Sotheby's

auction house, established in 1744. For more information, visit www.sothebysrealty.com.

The affiliate network is operated by Sotheby's International Realty Affiliates LLC, and the company owned brokerages are operated by Sotheby's International Realty, Inc. Both entities are subsidiaries of Anywhere Real Estate Inc. (NYSE: HOUS) a global leader in real estate franchising and provider of real estate brokerage, relocation and settlement services. Both Sotheby's International Realty Affiliates LLC and Sotheby's International Realty, Inc. fully support the principles of the Fair Housing Act and the Equal Opportunity Act.

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