

Montecito Capital Management Launches Proprietary Income Portfolio from Reverse Mortgage Funds, Santa Barbara, Kip Lytel

Are you considering a reverse mortgage & need financial advisor expertise – consult a financial advisor, including custom income portfolio from loan proceeds

SANTA BARBARA, CA, UNITED STATES, October 24, 2024 /EINPresswire.com/ -- As retirees navigate the complexities of financial security, many find themselves exploring various strategies to optimize their income. One such strategy is the use of proceeds from a reverse mortgage, which can play a crucial role in creating a sustainable income portfolio. By understanding how to utilize these funds effectively, retirees can help offset interest costs and manage their cost of living without exposure to



sharp drawdowns from their investment portfolios. As a growing financial strategy, reverse mortgages are becoming increasingly attractive to retirees seeking to enhance their income potential while leveraging their home equity.

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Proprietary Income Portfolio for Reverse Mortgage Borrowers - an innovative solution to help offset retiree costs and expenses" *Award-Winning Advisory Firm* Many retirees don't want to sell or leave their home, and a reverse mortgage offers flexibility of maintaining ownership with potential for further home appreciation and turning some of the home equity into needed cash. This can alleviate some financial pressure for seniors who may be on a fixed income or facing unexpected expenses.

Retirees often rely on a combination of Social Security

benefits, pensions, and personal savings to fund their retirement. However, as living costs rise and investment returns fluctuate, maintaining a stable income becomes challenging. An income portfolio, composed of diverse investments, can help ensure a steady cash flow.

Understanding Reverse Mortgages

A reverse mortgage is a financial product that allows homeowners, typically aged 62 and older,

to convert a portion of their home equity into cash. Unlike traditional mortgages, borrowers are not required to make monthly payments; instead, the loan is repaid when the homeowner sells the home, moves out, or passes away. The proceeds from a reverse mortgage can provide retirees with liquidity and income, helping them cover expenses while maintaining their lifestyle.

Montecito Capital Management is a Registered Investment Advisor that Specialized in Income Portfolios for Retirees while also offering a Proprietary Income Portfolio tied to Reverse Mortgage Proceeds.

The Primary Purpose of our Income Portfolio is to Help Offset Costs and Interest.

One of the primary concerns for retirees utilizing a reverse mortgage is the accumulation of interest on the loan. This interest is compounded over time, potentially reducing the inheritance left to heirs. However, by channeling reverse mortgage funds into an income-generating portfolio, retirees can create a balance. Here's how:

1. Investing for Income: Retirees can allocate a portion of the reverse mortgage proceeds into safer blue-chip dividend-paying stocks, diverse bonds, real estate investment trusts (REITs), preferred shares, and other income vehicles. These investments can provide regular income, which can help cover living expenses and offset the cost of interest on the reverse mortgage.

2. Mitigating Inflation Impact: As the cost-of-living increases, retirees need to ensure their income keeps pace. By investing in assets that historically outpace inflation, retirees can use reverse mortgage proceeds to safeguard their purchasing power over time.

3. Reducing Portfolio Drawdown: Instead of drawing heavily from their investment portfolios during market downturns, retirees can use the income generated from their reverse mortgage proceeds. This strategy preserves the principal of their investment portfolio, allowing it to potentially recover when market conditions improve.

Maintaining Control & Flexibility

Utilizing reverse mortgage proceeds doesn't mean relinquishing control over one's financial future. With the help of Montecito Capital Management's Proprietary Income Portfolio, retirees can create a tailored strategy that aligns with their risk tolerance and financial goals. Here are a few tips:

• Consult a Financial Advisor such as Montecito Capital Management who specializes in this area of advice, both in the pros-cons of reverse mortgages, but also in providing investment advice for retirees in need of stable portfolio income. Engaging with a financial professional can help retirees craft a diversified investment strategy that incorporates reverse mortgage proceeds effectively.

• Monitor Investment Performance: Regularly reviewing the performance of the income portfolio can ensure it continues to meet the retiree's needs, allowing for adjustments as necessary.

• Consider Tax Implications: Understanding the tax implications of both reverse mortgage proceeds and investment income is crucial. Proper planning can maximize after-tax income.

Conclusion

Incorporating reverse mortgage proceeds into an income portfolio can offer retirees a viable solution for managing costs and maintaining their standard of living without fully depleting their investment assets. With any financial decision, it is essential to conduct thorough research and consult with professionals to tailor your approach.

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