

Product Development Expert Trailblazes New Territory Unlocking Recurring Revenue in Professional Services

An innovative platform enables service businesses to productize and generate perpetual recurring revenue for the first time.

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Build Your Perpetual Revenue

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A groundbreaking shift in professional services is underway with today's launch of Product WYZE™ (https://productwyze.com) an innovative platform that transforms how professional service providers scale and grow their businesses. Founded by Nancy Fox, an accomplished product development expert, Product WYZE™ introduces proven product development methodologies to help service-based businesses create scalable, predictable recurring revenue streams.

From Product Development Leadership to Service Innovation

Drawing from extensive executive experience in product development in national and international companies such as Vanity Fair, Warnaco, and Wacoal, Nancy Fox identified a transformative opportunity: applying product development expertise to revolutionize the professional services sector. "Professional service providers excel at delivering expertise but often struggle to scale beyond the time-for-money model," says Fox. "Product WYZE™ bridges this gap, providing a systematic approach to transform services into scalable product offerings."

Revolutionary Approach to Service Productization

Product WYZE™ delivers:

- Proprietary digital productization frameworks developed from real-world product development expertise.
- Strategic implementation playbooks, roadmaps, and toolkits.
- Success blueprints from transformed service businesses.
- A user-friendly customizable technology platform to house and distribute a variety of <u>productized services</u>.

A Competitive Edge

This trailblazing platform gives professional services providers a competitive edge, new recurring revenue streams adding reliability to their businesses as well as gaining the advantage of intellectual property – building value in their businesses. There will be a free 7 Step Kickstart Roadmap to Productizing Services available on the site.

About Nancy Fox

A former corporate marketing and product development executive in manufacturing in major national and international companies such as Vanity Fair, Warnaco, and divisions of Guess, and co-owner of a product patent.

She launched her coaching and training business in 1999, has trained and coached hundreds of senior executives and business owners, has been a keynote speaker, and featured and quoted in Fox Business News, The New York Times, and many business publications.

Nancy's passion for business and her product development expertise came together through guiding clients in successfully differentiating and positioning their businesses by turning their expertise into recurring revenue productized services.

About Product WYZE™

Product WYZE represents the intersection of product development excellence and professional services innovation. The platform empowers service providers to break free from traditional constraints and build scalable, product-based business models while maintaining exacting standards of service delivery.

For more information, visit https://productwyze.com or contact Nancy Fox at nancy@fractionals.ai.

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