

## Unlock Retail Success: Steven Selikoff's Workshop Shines at Cross Border Summit

Steven Selikoff inspires e-commerce pros at Cross Border Summit with strategies to expand into retail.

CHANG MAI, THAILAND, November 6, 2024 /EINPresswire.com/ -- Steven Selikoff, founder of the Product Development Academy, and the Canton Fair Trip, delivered a highly successful roundtable workshop on "How To Sell to Retailers" at the Cross Border Summit. Held in Chiang Mai, Thailand, the summit attracted ecommerce professionals, including numerous Amazon third-party sellers, who eagerly absorbed Selikoff's advice on leveraging their online experience to break into selling to physical retail stores.



Steven Selikoff teaching the "How To Sell To Retailers" roundtable workshop at the Cross Border Summit

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The two-day summit was a hub of groundbreaking ideas, featuring dynamic speakers who shared insights and innovative strategies. With over a hundred global ecommerce professionals present, the event buzzed with energy, facilitating new connections, knowledge exchange, and budding collaborations. Attendees left with actionable insights to enhance and expand their e-commerce ventures.

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