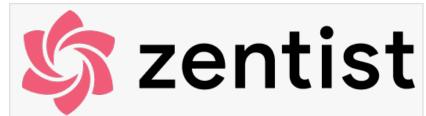


Zentist Unveils Industry-First Payment Posting Automation Solution, Revolutionizing Efficiency in Dental RCM

HOUSTON, TX, UNITED STATES, November 14, 2024 / EINPresswire.com/ -- Zentist's Posting Automation sets new standards in dental RCM, boosting cash flow, tripling productivity, and accelerating payment posting up to ten times faster than manual methods for quicker, more accurate revenue capture.

Zentist, a leader in dental Revenue Cycle Management (RCM) technology, proudly introduces the industry's first payment Posting Automation solution (integrated via Open Dental API), a new feature of its advanced cloud-based dental RCM software Remit Al. The Posting Automation, designed specifically for Dental Service Organizations (DSOs) and multilocation practices, reduces administrative burdens, improves cash flow, and empowers dental groups to achieve unmatched efficiency in managing high volumes of insurance claim payments.



Cloud-based Dental Revenue Cycle Management for DSOs



Dental Tech Market Context Today

In today's complex dental landscape, DSOs face mounting pressures: a rise in claim processing volumes, staffing shortages, and the need to support multi-location scalability. According to a number of studies conducted in 2024, nearly 75% of dental revenue depends on complex insurance reimbursements. Therefore, traditional manual posting processes have become a

significant barrier to growth and profitability as delays in payment posting held up account reconciliation and impacted cash flow.

Now, with Remit Al's Posting Automation, DSOs now have a powerful tool to address these challenges head-on.

How Remit Al's Posting Automation Transforms RCM Problem-Solving for DSOs:

Tripling Team Productivity by Reducing Manual Workload and Minimizing Errors

With labor and administrative expenses consuming a large portion of DSO budgets, the need for efficient solutions has never been more pressing.

Manual payment posting has become a significant burden on RCM teams, especially as staffing shortages continue to plague the dental industry. The American Dental Association (ADA) reports that 30% of dental practices struggle with staffing, which affects their ability to handle laborintensive processes like reconciliation. Dental practices often lack dedicated financial teams, increasing the reliance on front-desk staff for complex financial tasks, which in turn elevates error rates and time demands.

Remit Al's Posting Automation reduces manual workload by up to 75%, seamlessly integrating payment posting into Practice Management Systems (PMS) to minimize errors and prevent costly delays. By streamlining this process, it not only lightens the administrative burden but also frees the RCM team to focus on higher-value tasks, significantly boosting operational efficiency and revenue cycle accuracy.

Accelerating Cash Flow and Improving Revenue Capture

With the average claims processing volume growing by 15-20% annually, DSOs and dental groups adopting Remit Al's Posting Automation have reported payment posting speeds up to ten times faster than manual methods, translating to more accurate and quicker revenue capture. Furthermore, it has been noted that 30% of dental practices reported delayed payments as a major challenge, highlighting the importance of timely payment posting to mitigate cash flow issues.

Remit Al's Posting Automation accelerates cash flow by <u>processing payments up to 10 times</u> <u>faster than traditional methods</u>. This rapid turnaround ensures that payments are reflected promptly in accounts, improving cash flow and allowing for more accurate financial planning. By reducing payment posting delays, DSOs can capture revenue more effectively, thus minimizing revenue losses due to human errors in manual posting processes.

Effortless Scalability and Sustainable Growth

Dental Service Organizations (DSOs) are on a steady growth trajectory, with market analysts

predicting a compound annual growth rate (CAGR) of around 17.6% through 2030. This rapid expansion is driven by increasing dentist affiliations with DSOs, especially among younger practitioners and new graduates seeking operational support and a balance between clinical autonomy and administrative relief.

Remit Al's Posting Automation is designed to scale seamlessly with these organizations, handling increased payment volumes effortlessly. By integrating directly with existing PMS via Open Dental API, the solution ensures smooth implementation and minimal disruption, allowing DSOs to focus on growth without the added stress of managing complex payment workflows.

Dental practices that implement Remit Al's payment posting solution have experienced a 10-time faster payment posting on average, contributing to improved cash flow and revenue capture. This rapid turnaround is crucial for DSOs, especially when nearly 75% of their revenue is dependent on insurance reimbursements.

Remit Al Posting Automation as a Competitive Advantage: Zentist Founder's Perspective

Remit Al's Posting Automation feature is designed to help DSOs and dental groups achieve both operational efficiency and financial success. The dental industry is rapidly evolving, and automation is the future of efficient revenue cycle management (RCM). Remit Al's Posting Automation empowers DSOs to enhance productivity, reduce administrative costs, improve accuracy, and increase cash flow, all while scaling with ease.

"At Zentist, we're dedicated to empowering DSOs and dental groups with seamless automation solutions," said Ato Kasymov, Founder and CEO of Zentist. "By illustrating the benefits of automation solutions like payment posting automation and addressing inefficiencies in their revenue cycle management (RCM), we continue to be a leading trusted partner in driving operational and financial efficiency for DSOs.

By automating routine payment posting and providing intuitive solutions for managing exceptions, Zentist's Remit AI optimizes RCM workflows for dental practices and DSOs, delivering greater efficiency, accuracy, and transparency in claims payment posting. As dental RCM evolves, rapid and accurate payment posting is projected to be essential for a DSO's financial success, directly influencing overall financial health. This capability not only supports sustainable growth and maximizes revenue capture but also strengthens financial stability while empowering teams to maintain high efficiency and service standards.

About Zentist

Zentist is the #1 cloud-based revenue cycle management (RCM) software provider for U.S. dental groups. The company's flagship product, Remit AI, facilitates self-service RCM analytics, automatic parsing of explanation of benefits (EOB), electronic remittance advice (ERA) data intelligence, and automatic reconciliation of remittance data against bank transactions from more than 1850 dental payers. This ensures faster payment posting into any practice

management software. Zentist empowers RCM teams with technology to efficiently follow up on outstanding insurance claims, reduce denials, and manage accounts receivable in less time. Founded in 2015, Zentist is backed by leading technology venture capital firms. For more information, visit www.zentist.io

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