

## AeroBase Group / Top 10 Aircraft Parts Distributors of 2024

A One-Stop Shop for Swift Component Supply

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<u>AeroBase Group</u> has been recognized and featured as one of the top 10 Aircrafts Parts Distributors in 2024.

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We are more than just a distributor. We are a trusted partner that precisely solves supply chain challenges." *Alexina Cyr*  An independent distributor in aerospace and defense supply chains, AeroBase Group sets the standard in delivering critical components with unmatched speed and reliability. Acting as a one-stop shop, it eliminates the hassle of managing multiple suppliers, negotiating varying lead times and tracking orders across different channels.

Combining cutting-edge technology with a vast global

supplier network, AeroBase Group is committed to delivering solutions that keep businesses at the top of their game. The focus on personalized service ensures each client receives tailored solutions backed by swift delivery and a dedicated account manager that guarantees a seamless, efficient experience every time.

AeroBase Group stands out by offering authorized distribution and government surplus management, providing customers access to current and hard-to-find obsolete components. Through its authorized distribution services, it partners with OEMs to stock certified products, ensuring that clients receive authentic, high-quality parts that meet industry standards. In addition, it acquires excess inventory from government sales, including rare and discontinued parts, and stores it in a well-organized warehouse to meet future demand.

With a streamlined approach to inventory management, it handles both in-house and consignment stock, ensuring fast and efficient order fulfillment. When a client places an order,

the team swiftly locates the part and ships it—often the same day. If the part isn't available, the company taps into its expansive supplier network to bring it in, guaranteeing timely delivery and a hassle-free experience.

AeroBase Group's efficiency is powered by its proprietary software, which integrates inventory management and CRM into a single, streamlined system. The custom-built solution optimizes processes and guarantees smooth, uninterrupted operations, helping businesses stay on track and ahead of the competition. Real-time visibility into inventory levels and order progress allows businesses to plan projects with confidence, knowing their components are on the way.

Complementing this efficiency is AeroBase Group's user-friendly e-commerce platform, which offers customers 24/7 access to browse, place orders, and

track shipments with ease. Whether it's a business ordering from across the world or a customer requiring instant access to inventory, the platform delivers unparalleled convenience without compromising on reliability.

Beyond the platform, AeroBase Group's dedication to personalized service sets it apart. Central to this approach are account managers who provide tailored solutions and ensure smooth communication. These experts are available to assist with more complex requests, including locating hard-to-find parts, recommending suitable alternatives when possible, and ensuring a bill of materials gets delivered on-time.

AeroBase Group reflects its commitment to personalized service in its impressive repeatcustomer rate, with over 40 percent of orders coming from loyal clients who rely on the company's consistent delivery of dependable, high-quality solutions. Backed by its AS9120 certification, AeroBase Group holds an over 90 percent satisfaction rating from customer feedback, highlighting its focus on quality and customer care. Clients value the streamlined ordering process, the professionalism of their dedicated account managers, and the convenience of multiple ordering channels, which make doing business effortless.

This focus on reliability is proven by the trust clients place in the company time and again. One such client, managing a government project overseas, has placed over 100 orders with AeroBase Group, returning for its unmatched service every time. Its team values the professionalism and quick resolution of issues by AeroBase Group's dedicated account manager, ensuring a smooth, hassle-free experience that makes it their first choice for every order.



Redefining supply chain excellence, AeroBase Group empowers countless businesses to overcome procurement challenges with ease. Finding critical components, no matter how rare or obsolete, is no longer a challenge but a certainty—making AeroBase Group the trusted partner driving aerospace industries forward.

Leadership | AeroBase Group Inc.

Alexina Cyr, with 10 years of experience, currently holds the position of Director of Sales at AeroBase Group, Inc. She is an alumna of the University of Florida, possessing a bachelor's degree in International/Global Studies.

Tom Corrao serves as the CEO of AeroBase Group, Inc.

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