

D-Link and Gradient Cyber Join Forces to Deliver Comprehensive Networking, Cybersecurity for Government, Mid-Market

D-Link and Gradient Cyber provide comprehensive networking and cybersecurity solutions tailored for government and mid-market needs

IRVINE, CA, UNITED STATES, November 20, 2024 /EINPresswire.com/ -- D-Link and Gradient Cyber Join Forces to Deliver Comprehensive Networking and Cybersecurity Solutions for Government and Mid-Market Businesses



D-Link and Gradient Cyber

D-Link Systems, Inc., a leader in networking solutions, and Gradient Cyber, the mid-market leader in Managed Extended Detection and Response (MXDR), today announced a strategic partnership to provide government and mid-market businesses with robust, comprehensive cybersecurity and networking solutions. This collaboration integrates D-Link's industry-leading

networking solutions with Gradient Cyber's advanced MXDR platform, delivering unmatched protection, operational efficiency, and cost-effective scalability tailored for these sectors.

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Our networking solutions, with Gradient Cyber's MXDR platform, empower government entities and mid-market businesses to thrive in a digitally evolving landscape without sacrificing security or budget.”

D-Link

Empowering Government and Mid-Market Businesses with Cutting-Edge Solutions

In an era of escalating digital threats, government departments and mid-market businesses need adaptable networking solutions with enhanced security to maintain operational efficiency and protect sensitive data. The partnership between D-Link and Gradient Cyber addresses these needs by offering a seamless, integrated solution

that combines:

Scalability and Flexibility

D-Link's networking solutions are designed to scale with the needs of government departments and mid-market businesses. Easy management tools streamline network deployment and monitoring, ensuring operational efficiency without added complexity. Zero-touch configuration enhances usability, empowering businesses to focus on growth and innovation.

Enhanced Security

Gradient Cyber's MXDR platform takes a network-first detection approach, delivering unparalleled visibility into network infrastructure, including IoT devices unsupported by traditional endpoint tools. With 24/7/365 human-in-the-loop (HITL) SOC analysis, businesses benefit from continuous threat monitoring and response, strengthening their overall security posture.

Managed Services

Both D-Link and Gradient Cyber provide comprehensive managed services, reducing the burden on internal IT teams by offering remote monitoring, troubleshooting, and optimization. This allows government entities and mid-market businesses to prioritize their core objectives while ensuring optimal network performance and security.

Cost-Efficiency

The subscription-based models of D-Link and Gradient Cyber minimize upfront capital expenditures. Clients benefit from predictable monthly expenses, enabling better budget allocation for strategic initiatives.

Leadership Perspectives

"By partnering with Gradient Cyber, we reinforce our commitment to providing government entities and mid-market businesses with innovative networking solutions enhanced with security to meet their unique needs," said Cort Grace, Director of Government Sales at D-Link. "Our solutions empower these organizations to thrive in an evolving digital landscape without compromising on security or budget."

"Arming D-Link's partners with our MXDR platform and services gives them the tools needed for continued innovation and transformation," said Steve Chappell, Chief Revenue Officer at Gradient Cyber. "Our comprehensive solution, offered at a competitive price, helps government entities and mid-market businesses confidently address cybersecurity challenges while protecting critical assets."

About D-Link Systems, Inc.

D-Link has been a trusted leader in networking solutions for 38 years, delivering customer satisfaction and innovative solutions. Trusted by Fortune 500 companies, government bodies, and organizations across 56+ countries, D-Link's products come with robust warranties and adhere to the highest industry standards.

About Gradient Cyber

Gradient Cyber offers the leading mid-market Managed Detection and Response (MXDR) solution, enhancing cybersecurity posture, compliance, and business resilience. By integrating data from endpoints, networks, identities, and clouds, Gradient Cyber provides prioritized alerts vetted by cyber analysts and actionable response strategies. With 24/7 SOC support, Gradient Cyber ensures customer satisfaction at a fraction of traditional costs.

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