

Southeast Asia Digital Advertising Market Set to Reach \$22.15 Billion by 2032, Growing at a CAGR of 6.9%

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The region's digital advertising sector is experiencing rapid growth driven by increasing internet penetration,

rising smartphone adoption, and the expanding e-commerce ecosystem. Businesses are leveraging advanced targeting techniques, programmatic advertising, and immersive content formats to connect with the region's digitally savvy population.



Social media platforms have become an everyday part of life for consumers across Southeast Asia and the surrounding region, with enormous influence over their purchasing decisions and online behaviors. With Facebook, Instagram and TikTok among the social media giants boasting staggering user bases in the region, advertisers are handed unprecedented opportunities to engage target audiences. The stats speak for themselves. In 2023, there were more than 527 million social media users in Southeast Asia digital advertising market– with a YoY growth rate of about 8%. According to reports compiled by Meta's own research team, people in Southeast Asia spend an average of more than three hours per day on social media platforms. That highlights the amount of time that these services now account for within consumer lifestyles.



The power of influencers further extends ad campaigns' reach and efficacy. Influencers can create genuine connections with followers that make them very effective brand ambassadors. Our research shows that more than seven in 10 consumers in Southeast Asia trust recommendations from social media influencers, underlining again how powerful this type of influencer marketing can be. Brands including Shopee, Lazada and Grab have used platforms like Facebook and Instagram to promote their products or services to great effect – using their large user base engagement potential to maximum advantage in the digital advertising market.

Micro-influencers too have risen up through the ranks. Those influencers may have fewer followers overall when compared with some big-name accounts – but they usually boast impressive levels of engagement with those they do have – which means advertisers can target niche groups with specific content. Platforms such as Instagram Shopping and Facebook Marketplace also mean that users can browse items and buy through the same app now – leaving little distinction between discovery and purchase stages.

- Alibaba Group Holding Limited
- Amazon
- · Apple Inc.
- Applovin Corporation
- Baidu
- Dentsu Inc.
- Facebook Inc.
- FLEISHMANHILLARD
- · Google, Inc.
- Grey Group
- Havas SA
- · Invoke Malaysia
- Microsoft Corporation
- MiQ Digital
- Mirum India
- Nokia Corporation
- Sina
- Smaato, Inc.
- Tencent
- The Interpublic Group of Companies, Inc.
- · Twitter Inc.

- Verizon Communications Inc.
- Yahoo! Inc
- Other Prominent Players

- · Mobile Ad
- In-App
- · Mobile Web
- Desktop Ad
- · Digital TV
- Others

- · Digital Display Ad
- Programmatic Transactions
- Non-programmatic Transactions
- Internet Paid Search
- Social Media
- · Online Video
- Others

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- · Media and Entertainment
- · Consumer Goods & Retail Industry
- Banking, Financial Service & Insurance
- Telecommunication IT Sector
- Travel Industry
- Healthcare Sector
- · Manufacturing & Supply Chain
- Transportation and Logistics
- Energy, Power, and Utilities
- Others

- Indonesia
- Malaysia
- Thailand

- Singapore
- Vietnam
- Philippines
- · Rest of Southeast Asia

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