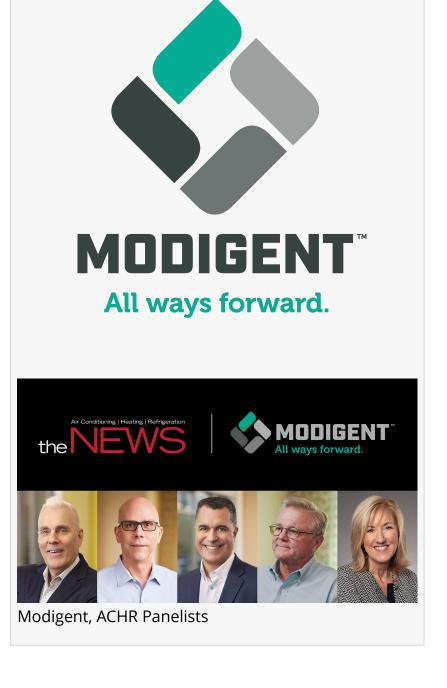


# Modigent Leaders Join Industry Experts for Live Panel on Navigating M&A in the HVAC Industry

Modigent and ACHR News Announce Expert Panelists for Live Broadcast on Strategic Sales and Legacy Preservation

PHOENIX, AZ, UNITED STATES,
December 3, 2024 /EINPresswire.com/
-- Modigent, in partnership with ACHR
News, is excited to announce the
expert panelists selected for the
upcoming live webinar on December
10, 2024. Titled "Exploring Your
Options: How Strategic Acquisition Can
Secure Your HVAC Business's
Future," this exclusive event will bring
together Modigent executives and
industry leaders to discuss mergers
and acquisitions (M&A) while
addressing critical strategies for legacy
preservation and long-term success.

Broadcasting live from the Center for Positive Media in Phoenix, this dynamic panel discussion will be moderated by Joanna Turpin, Senior Editor at ACHR News. Attendees will benefit from the collective expertise of the panelists as they discuss real-world insights and actionable strategies to navigate M&A in the HVAC industry.



# Meet the Panelists

☐ Dan Bueschel, Chief Executive Officer, Modigent☐-- Bueschel will share Modigent's vision for balancing growth with legacy preservation, focusing on how Modigent ensures its acquisitions

support both business owners and their teams. ☐ Scott Meeker, Chief Operating Officer, Modigent☐--This panel represents a Meeker will provide insights into operational strategies diverse range of expertise, that help businesses integrate seamlessly into the offering attendees a well-Modigent network while maintaining service excellence rounded look at the M&A and employee satisfaction. process." Gustavo Subiela, Executive VP ☐ Gustavo Subiela, Executive Vice President of Corporate of Corporate Development, Development, Modigent I-- Subiela will address the Modigent nuances of the acquisition process, including due diligence and strategic alignment, offering practical advice to business owners considering their options. ☐ Terrell Barden, Founder and President, Tebarco☐-- Barden will share his firsthand experience transitioning his business into the Modigent family, offering valuable lessons for owners exploring M&A opportunities. ☐ Sheri Pawlik, Partner, B2B CFO□-- Pawlik will bring an independent financial perspective, discussing best practices for preparing a business for sale and ensuring a smooth financial transition. This live, in-studio broadcast will allow attendees to engage directly with panelists and witness an unfiltered discussion on M&A in real-time. The panelists will dive into topics that include: ☐ How to evaluate the right time to sell your business. ☐ Key steps in the due diligence process and what buyers seek. ☐ Strategies for selecting the right partner to align with your company's vision and values. ☐ Insights on preserving your business's legacy while achieving growth. "This panel represents a diverse range of expertise, offering attendees a well-rounded look at the M&A process," said Gustavo Subiela, Executive VP of Corporate Development at Modigent. "We're thrilled to collaborate with ACHR News and provide a forum where business owners can gain valuable insights into their future." **Event Details** ☐ Date: December 10, 2024 ☐ Time: 12–1 PM AZ Time Location: Center for Positive Media, Phoenix, AZ, streamed live through ACHR News Webinar

Portal

Moderator: Joanna Turpin, Senior Editor, ACHR News

This live webinar is free to attend, but spots are limited. Register today at <u>ACHR News Webinar Registration</u>. To learn more, visit Modigent's Acquisitions Program at <a href="https://modigent.com/acquisitions">https://modigent.com/acquisitions</a>.

# About Modigent□

Headquartered in Phoenix, Arizona, Modigent drives innovation and growth nationwide with next-generation infrastructure, technology, and energy solutions. Operating coast-to-coast with a portfolio of specialized brands in HVAC, plumbing, and controls systems, Modigent is known for its commitment to service, collaboration, and integrity. Explore Modigent's offerings, locations, and career opportunities at <a href="https://www.modigent.com">www.modigent.com</a>.

### About ACHR News

ACHR News is the go-to resource for HVAC professionals, providing industry news, insights, and educational events. Their webinars bring thought leaders and actionable advice directly to contractors and business owners nationwide.

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Ania Kubicki Angles Communications +16027039901 ext. ania@anglespr.com

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