

## Tao Zhang Partners with SuccessBooks® to Co-Author "Strategic Conversations" with Chris Voss

APEX, NC, UNITED STATES, December 10, 2024 /EINPresswire.com/ -- SuccessBooks® is delighted to announce the forthcoming release of "Strategic Conversations," co-authored by Tao Zhang, negotiation expert Chris Voss, and a distinguished group of global professionals. This insightful book delivers actionable strategies for mastering communication across professional and personal realms, offering readers invaluable tools for navigating life's most important conversations.

Tao Zhang's journey is a testament to resilience and transformation. Born in a small city in central China, Tao grew up in a close-knit family and came to understand the sacrifices his parents made to secure his happiness and opportunities. Driven by a deep sense of gratitude, he embraced the challenge of pursuing a higher education path—despite being the lowest-ranked student in his class. His determination ultimately led him to the top high school in the region, and this persistence became the foundation of his future success.



His approach to life has always been marked by passion, whether in academics, sports, or even digital gaming. Tao's knack for strategic thinking translated seamlessly into professional success, enabling him to achieve prestigious IT certifications and lead large-scale projects across Asia. One pivotal project—a significant SAP implementation—brought him to the United States, where he quickly became the youngest partner in his mentor's firm.

By the early 2010s, Tao had reached impressive career milestones, achieving financial success beyond his expectations. Yet, he faced an existential realization: he had reached his career peak in his 30s. This insight propelled him toward new challenges and inspired him to invest in startups—ventures distinct from the Fortune 500 clients he had served. Although his entrepreneurial journey included financial setbacks, it sparked a profound question: Were his

ventures truly learning from their experiences?

This question fueled Tao's immersion in the science backed platform economy, a field he has actively contributed to since 2014. Through his work with Apex Learn, he has dedicated himself to helping adults develop First Principle Thinking, using platform-based environments to promote psychology, neuroscience and innovation theories and foster meaningful and lasting change. Tao's commitment to lifelong learning and innovation aligns with his mission to empower others on their journeys of self-discovery and growth.

SuccessBooks® eagerly awaits the release of "Strategic Conversations," a transformative guide to mastering communication in all areas of life. With powerful insights from Chris Voss, Tao Zhang, and a talented team of co-authors, this book equips readers with essential strategies to master crucial conversations and cultivate impactful relationships in business and beyond.

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