

## Unlocking the Holiday Spirit: Aroscop's Survey Reveals Consumer Trends Shaping Christmas & New Year Shopping

ATLANTA, GA, UNITED STATES, December 20, 2024 / EINPresswire.com/ -- Aroscop, a leader in programmatic advertising and consumer insights, is excited to unveil "The USA Holiday Shopper's Playbook: Insights for a Merry Marketing Season" a comprehensive guide to understanding consumer behavior during the festive season. Conducted using the cutting-edge Ask1 survey tool, this study dives deep into shopping preferences, challenges, and trends to empower brands with actionable insights for the busiest shopping season of the year.

## Highlights from the Report:

- Sustainability on the Rise: 37% of shoppers consider buying sustainable gifts, showcasing a growing trend toward mindful gifting.
- Early Bird Shoppers: 37% plan to complete their holiday shopping by early December, emphasizing the importance of early-season marketing.





Holiday Shopper's Playbook

- The Gift-Finding Dilemma: 45% of respondents find choosing the right gift to be their biggest holiday challenge, paving the way for curated solutions.
- Shipping & Discounts Steal the Show: 31% of shoppers say free shipping influences their purchase decisions the most, while 24% prioritize exclusive holiday discounts.

How the Insights Benefit Brands:

- Optimize Marketing Campaigns: The report provides data-driven guidance for aligning promotions, product offerings, and messaging with consumer priorities, such as sustainability and convenience.
- Enhance Customer Experiences: By addressing challenges like gift selection and leveraging trends in omnichannel shopping, brands can create seamless and meaningful interactions with their audiences.

A Report Backed by Data and Innovation:

The survey leveraged Ask1, Aroscop's unique consumer insights platform, to reach micro-cohorts of holiday shoppers across demographics and behaviors. The result is a detailed look at what drives purchase decisions during Christmas and New Year, helping brands fine-tune their strategies to maximize ROI.

Make this holiday season a success by turning insights into action.

<u>Download</u> the USA Holiday Shopping Report 2024 today and unlock the key to understanding your consumers better than ever.

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