

Direct Online Marketing Again Named an Inc. 5000 Fastest Growing Company

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PITTSBURGH, PA, UNITED STATES, December 20, 2024 /EINPresswire.com/ -- Direct Online Marketing (DOM) has once again been named to the Inc. 5000 list as one of the fastest-growing privately held companies in the nation.



Our most cherished core value is 'No Jerks...We've been blessed to be able to cultivate world class talent without having to violate this fundamental principle."

Justin Seibert

DOM's growth has continued to skyrocket - more than doubling in size since 2020. The agency's revenue has increased year-over-year every year since 2010, resulting in DOM's first recognition by Inc. in 2022.

Director of Operations Nikki Powley attributes DOM's rise to delivering results and exceeding client expectations. "We have always offered month-to-month services so clients

never felt pressured to stay with us because of some piece of paper. The only way we could survive, let alone grow the way we have, is through building lasting relationships and acting as an extension of our clients' marketing teams to drive exceptional performance."

DOM is proud to have played a part in the adding of 874,458 jobs to the American economy, which the 2024 class of Inc. 5000 companies has collectively accomplished. DOM has more than doubled its team since the beginning of 2020, with the majority of those team members in the Pittsburgh region.

"Our most cherished core value is 'No Jerks," according to President Justin Seibert. "It doesn't matter how talented someone is if no one wants to work with them. We've been blessed to be able to cultivate world class talent without having to violate this fundamental principle."

Inc. has been putting out its annual list recognizing business growth since 1982. To qualify for the 2024 Inc. 5000 list, companies must be U.S.-based, privately held, for-profit, and independent, and generating revenue since 2000.

About Direct Online Marketing

DOM is a full-service digital marketing firm with 18 years of experience. The agency helps its

clients grow through a comprehensive suite of <u>internet marketing services</u>, including search engine optimization, digital advertising, analytics, conversion rate optimization, and web design.

Offering month-to-month contracts, DOM stands out in an industry where 6-month and 12-month contracts are the norm. It boasts an 85% client retention rate, as well as a 4.9+ star review average on platforms like G2, Google, and Clutch.

DOM has helped U.S. clients grow sales in over 150 countries, while partnering with clients from dozens of countries across six continents. The U.S. Department of Commerce recently honored the agency for its export marketing success with the <a href="President's "E" Award. Learn more about DOM at https://www.directom.com.

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