

Website Closers Facilitates Major Acquisition of Leading Proposal Writing Service Provider The RFP Firm

The acquisition of The RFP Firm highlights the increasing demand for specialized consulting services in both government and commercial proposal writing.

TAMPA, FL, UNITED STATES, December 23, 2024 /EINPresswire.com/ -- <u>The RFP</u> Firm, a leading proposal writing and



consulting service provider, has been successfully acquired in a strategic sale mediated by <u>Website Closers</u>, the world's largest Tech & Internet business brokerage.

The transaction, facilitated by experienced broker David Marcheschi, brings The RFP Firm under

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Partnering with David and Website Closers made the sale process seamless, and I'm excited to see how the new owners will continue to grow the firm while maintaining our commitment to excellence." Steve Josephs, seller of The RFP Firm the new ownership, marking a new era for the company as it continues to help businesses secure lucrative government contracts.

The RFP Firm has built a strong reputation for its expertise in crafting winning proposals for commercial, federal, state, and local government contracts. The firm offers various services, including full-service project management, technical proposal writing, content preparation, and compliance review.

Known for its deep understanding of government procurement processes, The RFP Firm has helped

countless businesses navigate the complex requirements of government bids, improving their chances of securing high-value contracts.

David Marcheschi, the broker who managed the sale, praised The RFP Firm for its niche expertise and strong industry reputation. "The RFP Firm has been a key player in the proposal writing space, helping companies win contracts that drive significant growth," said Marcheschi. "It was a privilege to work with the firm to find the right buyers who understand the strategic value of this business. I am confident that the new owners are well-positioned to take The RFP Firm to new heights, expanding its reach and continuing its success."

Steve Josephs, seller of The RFP Firm, reflected on the sale and his journey with the business. "Building The RFP Firm has been an incredible experience. Our mission has always been to help businesses secure the contracts they deserve by providing high-quality, compliant proposals," said Josephs. "Partnering with David and Website Closers made the sale process seamless, and I'm excited to see how the new owners will continue to grow the firm while maintaining our commitment to excellence."

Rushi Amin, one of the new owners, expressed excitement about the acquisition. "The RFP Firm has an outstanding track record. Steve built a remarkable company, and we're eager to build on that legacy and introduce new services that will further enhance our clients' success," said Amin.

Bill Suri, co-owner, added, "We're thrilled to be taking over a business with such a strong foundation. The RFP Firm has a reputation for quality and results, and we plan to continue delivering exceptional value to clients while exploring new growth opportunities."

The acquisition of The RFP Firm highlights the increasing demand for specialized consulting services in both government and commercial proposal writing. With a proven track record of helping businesses win contracts, The RFP Firm is well-positioned for future growth under its new leadership.

Website Closers, with its deep expertise in brokering digital and service-based businesses, once again demonstrated its ability to guide companies through successful and seamless transitions.

With this sale, The RFP Firm is expected to reach new heights and uncharted territories. Congratulations to everyone involved in this successful transition!

Broker Contact

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ABOUT WEBSITE CLOSERS

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Internet, eCommerce, Amazon, and other Digital companies.

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