

India Skin Care Products Market 2025 : Why You Should Invest In This Market ?

On the basis of sales channel, the supermarket/hypermarket led the India skin care products market share in 2017.

WILMINGTON, DE, UNITED STATES, January 2, 2025 /EINPresswire.com/ -- According to a new



The India skin care products market size was valued at \$2,478.4 million in 2017, and is projected reach \$5,033.7 million by 2027, registering a CAGR of 9.5% from 2021 to 2027."

Allied Market Research

report published by Allied Market Research, titled, "India Skin Care Products Market by Product Type, Demographics, Age Group, and Sales Channel: Opportunity Analysis and Industry Forecast, 2021–2027," the India skin care products market size was valued at \$2,478.4 million in 2017, and is projected reach \$5,033.7 million by 2027, registering a CAGR of 9.5% from 2021 to 2027.

The <u>skin care</u> products market in India is experiencing constant growth, owing to increase in shelf space in retail stores and boutiques across the country. Moreover, many

multinational brands such as L'oréal S.A. and Beiersdorf AG have entered into the Indian market, and are focusing on increasing their customer base through their respective pricing strategies and by providing high-quality products to consumer.

Various herbal cosmetics brands, including Patanjali Ayurved., Dabur, and Himalaya Herbals are witnessing increase in popularity, owing to rise in inclination of Indian consumers toward natural and herbal skin care products, which significantly contributes toward the growth of the market. Moreover, rise in disposable income, increase in adoption of natural skin care products, and support from government to cosmetic enterprises for local expansion are expected to boost the growth of the market during the forecast period.

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With regard to the increasing number and diversity of men's cosmetic product usage in the Indian market, it appears that Indian men are now using many new facial care products with added vitamins & plant extracts and moisturizing agents, as well as skin care products mixed with vitamin A and vitamin E. Thus, increase in consciousness among men regarding their appearance and personal well-being has augmented the growth of the market.

Beauty bloggers and social media influencers are creating new growth avenues for the market. Moreover, increase in advertisement along with product knowledge on social media sites such as Facebook, YouTube, Instagram, and Twitter has increased the awareness regarding skin care products, especially among millennial and generation X consumers of India. In addition, large number of local YouTubers are now hosting popular channels to demonstrate product reviews and tutorials, which, in turn, drive the growth of the market.

The market is studied on the basis of product type, demographics, age group, and sales channel. Depending on product type, the market is categorized into cream, lotion, and others. By demographic, it is bifurcated into male and female. By age group, it is segregated into generation X, millennial, and generation Z. As per sales channel, it is classified into supermarket/hypermarket, specialty stores, department stores, beauty salons, pharmacies & drug stores, and online sales channel.

Key Findings Of The Study

Depending on product type, the cream segment dominated the market in 2017, and is expected to retain its dominance throughout the forecast period.

By demographics, the female segment accounted for highest share in the India skin care products market growth in 2017, and is projected to grow at a CAGR of 9.1% from 2021 to 2027. On the basis of age group, the millennials segment led the market demand in 2017, and is expected to retain its dominance throughout the India skin care products market forecast period.

As per sales channel, the supermarket/hypermarket led the India skin care products market share in 2017 and is projected to register a CAGR of 7.6% from 2021 to 2027.

The key players operating in the India skin care products market analysis includes Procter & Gamble

Patanjali Ayurved Limited

The Estée Lauder Companies Inc.

Emami Limited

Johnson & Johnson Services, Inc.

The Himalaya Drug Company

Dabur

Kao Corporation

Unilever Plc.

L'Oréal S.A.

Beiersdorf AG

On the basis of demographics, the female segment was dominant, which accounted for more than half of the share in market in 2017, and is expected to continue this trend throughout the India skin care products market forecast period. This is attributed to rise in beauty-conscious females in India who have been taking extra efforts on enhancing their appearance maintain their well-being. Thus, increase in expenditure on cosmetics augments the growth of the overall market. However, the male segment in India is expected to witness a significant CAGR, owing to rise in interest of men in maintaining their physical appearance. Moreover, expansion of men's salons in India is anticipated to boost the India skin care products market growth.

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