

# Smart Choice Inspections Releases Comprehensive Guide to Navigate New Jersey's Competitive Housing Market

*New guide offers critical advice for navigating New Jersey's competitive housing market, with regional insights and essential inspection tips.*

MONTCLAIR, NJ, UNITED STATES, January 5, 2025 /EINPresswire.com/ -- As New Jersey home prices continue to surge past \$539,000 and properties sell within 30 days, Smart Choice Inspections today released an expert guide to help homebuyers avoid costly inspection mistakes in 2025. The comprehensive guide addresses crucial considerations for New Jersey's diverse housing stock, from historic urban brownstones to coastal properties.



A family walking toward their new home, confident in their purchase after a thorough home inspection

"With approximately 20% of buyers waiving inspections in competitive markets, we're seeing an alarming trend that could lead to significant financial consequences," says Leo Betancor, Certified Master Inspector and co-owner of Smart Choice Inspections. "Our guide emphasizes why thorough inspections are more critical than ever in today's fast-paced market."

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*Leo Betancor*

## KEY HIGHLIGHTS FROM THE GUIDE INCLUDE:

- Regional considerations for urban centers, historic areas, suburban developments, and coastal properties
- Essential add-on services such as sewer scope

inspections and oil tank sweeps

□ Insights into how high demand and rising prices impact home inspections, with Montclair's median home value reaching approximately \$800,000

□Preparation checklists for both buyers and sellers

The complete guide is available on Montclair's Patch.com ([Link](#)) and provides detailed insights for navigating New Jersey's competitive real estate market in 2025.

#### ABOUT SMART CHOICE INSPECTIONS

Founded in 2019, Smart Choice Inspections brings together Certified Master Inspectors with over a decade of construction experience. The company specializes in comprehensive home inspection services throughout New Jersey, including EPA-certified Lead Risk Assessments, oil tank sweeps, indoor air quality inspections, and sewer scope services. This integrated approach ensures thorough evaluations of both historic and modern properties.

For more information, visit [www.makeasmartchoice.us](http://www.makeasmartchoice.us)

Leonardo Betancor  
Smart Choice Inspections LLC  
+1 973-500-3233

[email us here](#)

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