

D'Art Wins A' Design Award For House of Red Chief's Retail Transformation Project!

D'Art wins A' Design Award for creating an innovative, sustainable, and experiential retail identity for House of Red Chief, redefining customer engagement.

MUMBAI, INDIA, January 7, 2025 /EINPresswire.com/ -- In an era where the field of retail is not just concerned about sales and purchases but creating memorable retail experiences, D'Art Design has come up as a groundbreaker. The design agency collaborated with the <u>House Of Red</u>



House of Red Chief

<u>Chief</u>, a men's footwear and accessories brand, for its retail transformation project that included conceptualization, designing, and execution.

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The Success of the House of Red Chief's immersive store design project reflects our team's ability and dedication to being and bringing the change."

Sameer Khosla, Global Director- Design, D'Art Design D'Art Design achieved a significant milestone in retail design and innovation and further won the Iron A' Design Award in Interior Space and Exhibition Design for its transformative work for the House Of Red Chief. The entire retail project was a seamless fusion of innovation, creativity, sustainability, and functionality. In other words, it was a complete HIT that resulted in establishing a fresh retail identity for the House Of Red Chief, further setting a new benchmark in the industry.

D'Art Design Reimagining Retail Identity for House of Red

Chief!

The House of Red Chief is a prominent brand with a legacy of offering high quality footwear and apparel. In order to align its identity with global trends and keep pace with changes in customer preferences, the brand was looking for different immersive ways to redefine its retail presence. It was ambitious to create an identity that could accommodate all products, including the brand's sport, casual, and formal ranges, and the Lamour line dedicated to women's fashion under one roof.

D'Art Design made the grade by conceptualizing and developing an immersive retail environment that was indeed a perfect blend of functionality and visually pleasing appeal. The implemented experiential design and <u>visual merchandising strategies</u> resulted in a space that perfectly showcased the House Of Red Chief's extensive product portfolio, along with immersively engaging customers through interactive elements.

A Multi Faceted Approach to Retail Design

The retail design firm was very specific with its retail strategy. The team was mainly concerned with integrating creativity and executing a purposeful <u>store design</u>. Each and every section of the available retail space was planned in a meticulous manner that further delivers a memorable experience.

The involvement of a climbing wall, treadmill, and basketball court were some of the key features that elevated the store and differentiated it from other traditional shops. These elements provided customers with an opportunity to engage, interact, and personally connect with the brand, further enhancing their overall retail experience and shopping journey. In



House of Red Chief



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addition, the design firm adequately recognized the importance of environmental responsibility. As a result, the team ensured using eco friendly materials like green cast acrylic and paper wood, ensuring the execution procedure. This commitment to sustainability reflected the values of both D'Art Design as well as the House of Red Chief.

The design team at D'Art Design further conceptualized and developed a retail design that was product centric. The entire store had different dedicated sections that were drawing customer's attention without actually overwhelming them. In addition, each and every area within the retail

store was tailored to its specific purpose. The implemented spatial design ensured adequate functionality and flow, further enabling customers to navigate effortlessly while discovering new products.

One of the representatives of the House Of Red Chief, on seeing the final retail space, stated, 'We always wanted our retail spaces to accommodate all our product variety under one roof. We are grateful to D'Art Design for understanding our needs and providing us with something that we were actually looking for. Our newly transformed stores now have a dedicated section for different products, further ensuring that customers aren't just visually attached but they can easily navigate through the present space.'

Crafting an Enduring Customer Experience

It wasn't easy to sweep in the Iron A' Design Award. However, D'Art Design still managed to acquire it because of its immersive conceptualization, design, and execution. The firm implemented various out of the box features in the retail stores of the House Of Red Chief that helped the brand establish a unique identity and image and acquire a competitive edge in the market.

The team seamlessly merged the concept of physical activity with retail exploration. The climbing wall and treadmill not only highlighted the durability and utility of the products but also created a sense of adventure for customers. On the other hand, the basketball court allowed visitors to test footwear in an active environment. A digital LED wall added a modern touch, providing dynamic content that informed and entertained shoppers. This technology driven approach ensured the brand stayed connected with tech savvy audiences, further enriching the in store experience. Also, all these elements helped the brand foster trust, engagement, interactiveness, and connection with the customers.

A Collaborative Effort Leading to Global Recognition

The collaboration between D'Art Design and House of Red Chief clearly demonstrated the brand's commitment to and vision of innovation and excellence. This further helped the footwear brand mark a retail identity that did not just resonate with potential and existing customers but also helped the House of Red Chief acquire a competitive edge and stay ahead of its market competitors.

The success of this particular retail transformation project made it possible for D'Art Design to win one of the most prestigious as well as globally recognized accolades that recognize outstanding design and innovation, the Iron A' Design Award. This recognition not only highlights the design agency's expertise and commitment to bringing change but also helps focus on the transformative power a thoughtful retail design holds.

About The House Of Red Chief

Launched in 1995 by Leayan Global Pvt. Ltd, it has been more than 29 years since the House Of Red Chief has been leading the men's footwear and apparel industry. The brand is further

looking to expand its chain of business and is planning to enter the women's footwear and apparel industry as well. With a legacy of quality, affordability, and innovation, the House of Red Chief continues to cater to the diverse needs and changing preferences of customers, further maintaining its position as the industry leader.

About D'Art Design

With a prominent position in the retail design and execution services industry, D'Art Design has traced its legacy as the best retail solutions providing firm that specilizes in creating transformative retail environments. With a keen focus on innovation, sustainability, inclusivity, and customer oriented retail solutions, the design and execution services providing agency has successfully delivered projects for a tremendous range of retail clients across different industries. Some of the most prestigious clients apart from The House Of Red Chief include Crompton, Adidas, W For Women, Barcelos, Berger Paints, Patanjali, and Top Brass.

Chiranjivi Rajhans D'Art Pvt Ltd +91 75034 75038 info@dartdesign.in Visit us on social media: Facebook X LinkedIn Instagram YouTube

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