

Dorian Drake and Dynapro Pumps Form Strategic Alliance to Expand Global Distribution of Industrial Pump Solutions

Dorian Drake International announced a strategic alliance with Dynapro Pumps to export industrial pump solutions to key international markets.

WHITE PLAINS, NY, UNITED STATES, January 15, 2025 /EINPresswire.com/ -- White Plains, New York (January 15, 2025) – [Dorian Drake International](#) Inc., an export leader in distribution and marketing for leading manufacturers in select industries, has announced a strategic alliance with [Dynapro Pumps](#), a premier manufacturer of industrial

pumps specializing in high-performance slurry pumps, process pumps, dewatering solutions, and interchangeable replacement parts. This agreement aims to export Dynapro's pump solutions to key international markets, including Chile, Peru, Colombia, Argentina, UAE, Saudi Arabia, South Africa, Egypt, Tunisia, Indonesia, South Korea, Vietnam, the Philippines, and India.

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Jaime Escobar, VP & Dorian Drake's Industrial & Environmental group manager

Through this collaboration, Dorian Drake will leverage its global expertise to manage sales, logistics, and customer support for Dynapro's product lines in these regions. The alliance is designed to meet the growing demand for reliable, efficient, and durable pumping solutions in industries such as mining, construction, and water management.

“This strategic alliance marks an important milestone in our mission to bring world-class pumping solutions to industries worldwide,” said Jonathon Bell, Vice President of Dynapro Pumps. “Dorian Drake's deep market knowledge



and commitment to excellence make them the ideal partner to help us provide unparalleled support and value to our clients in these strategic markets.”

Jaime Escobar, vice president and Dorian Drake’s Industrial & Environmental group manager, added, “We are thrilled to partner with Dynapro Pumps, a company renowned for its dedication to quality, innovation, and expertise in tackling pumping challenges. Their comprehensive range of industrial pumps and parts—including slurry, dewatering, ANSI, split case, and more—designed for interchangeability with major brands, is a valuable addition to our portfolio. We are confident that their products will resonate strongly with our distributors and end-users across these diverse markets.”

About Dynapro [Industrial Pump](#) Solutions

Dynapro Pumps is a global leader in the design and manufacture of high-performance industrial pumps, offering a diverse range of solutions, including slurry pumps, process pumps, dewatering pumps, and OEM-interchangeable replacement parts. The company also provides custom pump solutions tailored to meet specific customer needs and industrial applications. With decades of expertise and a reputation for reliability, Dynapro helps industries worldwide maximize efficiency, reduce downtime, and lower operational costs. To learn more, visit <https://www.dynaproco.com>.

About Dorian Drake International, an Export Management Company

Headquartered in White Plains, N.Y., Dorian Drake International is an export management company that manages international sales, marketing, customer service, traffic, credit, and collections for manufacturers selling in markets outside the United States. The firm staffs stand-alone sales teams in five distinct industries: automotive; foodservice equipment; hardware and lawn and garden; industrial and environmental; and medical. To learn more, go to <https://www.doriandrake.com>.

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