

Empowering Progress: Netmaker Communications and Rappahannock Tribe Partnership

Building a sustainable future through collaboration, innovation, and cultural preservation to drive tribal and federal projects.

WINCHESTER, VA, UNITED STATES, January 18, 2025 /EINPresswire.com/ -- In a groundbreaking move towards economic empowerment and technological advancement, Rappahannock Enterprises, LLC, a wholly-owned economic development arm of the [Rappahannock Tribe](#), and [Netmaker Communications](#) LLC, a veteran-owned telecommunications and IT services firm, have announced a strategic partnership aimed at expanding their capabilities in federal contracting, infrastructure development, and technology services.

“

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*Jon Marcy, President and CEO,
Netmaker Communications*

A Shared Vision for Growth and Development
The Rappahannock Tribe, with a rich legacy of cultural stewardship and economic resilience, has made significant strides through Rappahannock Enterprises in program

management, agriculture and conservation, IT support, and cultural heritage programs. Leveraging their SBA Native American 8(a) certification, the Tribe has positioned itself as a key player in securing federal contracts aligning with their conservation, agriculture, and sustainable community programs expertise.

Netmaker Communications brings decades of experience in IT infrastructure, cybersecurity solutions, and communication systems deployment, providing advanced technological solutions to the federal and private sectors.

This partnership combines Rappahannock Enterprises' federal contracting advantages and cultural expertise with Netmaker Communications' technical capabilities and designation as a veteran-owned small business, creating a robust organizational enterprise capable of addressing complex federal and tribal infrastructure needs.

Strategic Goals of the Partnership

1. **Expand Federal Contracting Opportunities:** The partners will jointly pursue federal IT modernization, environmental resilience, and program management opportunities.
2. **Develop Workforce Capacity:** Both partners will invest in workforce development programs to provide training and employment opportunities for tribal members.
3. **Enhance Technological Infrastructure:** The partnership will deploy state-of-the-art IT solutions and communication networks to improve the operational efficiency of tribal projects.
4. **Support Community Development:** Each partner will reinvest revenues from the joint venture into education, healthcare, and cultural-preservation initiatives within the Rappahannock Tribe.



Leadership Perspectives

“This partnership represents a major step in achieving our long-term economic development goals. With Netmaker Communications’ technical expertise and our cultural and federal contracting strengths, we are better positioned to create impactful, sustainable growth for our community,” said Carolyn Fortune, Economic Development Director of Rappahannock Enterprises.

Netmaker Communications’ President and CEO, Jon Marcy, added, “We are proud to partner with the Rappahannock Tribe in this venture. This collaboration allows us to combine technology and tradition, leveraging our strengths to make a meaningful impact in tribal and federal projects.”

The emerging partnership is currently finalizing its combined operations and researching appropriate SBA 8(a) opportunities.

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