

## Questus Launches Strategic Growth Solution for Healthcare Innovators & R&D Leaders Scaling Industry-Changing Innovations

Empowering healthcare innovators with tailored growth strategies to scale groundbreaking ideas, accelerate market entry, and achieve sustainable success.

ATLANTIC , VIRGINIA, GEORGIA, January 22, 2025 /EINPresswire.com/ -- Questus, a leading strategic consulting firm specializing in healthcare and innovation, is excited to announce its new suite of service offerings tailored to help founders, innovators and corporate R&D leaders scale their groundbreaking innovations. This initiative underscores Questus's mission to empower leaders in driving transformative change in the healthcare sector by overcoming barriers to growth and maximizing market impact.

Empowering Innovators to Drive Industry Change

Recognizing the challenges <u>healthcare</u> <u>innovators</u> and R&D leaders face when



Manuel Kingsley, Managing Partner, Questus Group

scaling impactful ideas, Questus offers a comprehensive range of services designed to address their unique needs. These services include:

□ Strategic Planning and Market Analysis: Identifying opportunities and crafting actionable growth roadmaps.

□ Product Development and Commercialization Strategies: Ensuring innovations are marketready and scalable.

□ Go-To-Market and Exit Support: Helping clients achieve sustainable growth or prepare for acquisition.

"At Questus, we understand the complexities of scaling healthcare innovations," said Manuel

Kingsley, Managing Director. "Our team brings decades of experience to guide innovators and R&D leaders, offering the tailored expertise they need to bring lifechanging ideas to the market."

A Proven Track Record of Success Questus has consistently delivered results for healthcare innovators, academic accelerators, and R&D teams. Highlights of their impact include:

□ Supporting over 300 <u>medtech startups</u> in developing their fundraising and go-tomarket Strategies. Leading to successfully raising over \$110M and accelerating market entry by 6 to 12 months.

Partnering with a corporate R&D division
to optimize its innovation pipeline, achieving
30% faster project execution.

□ Collaborating with leading academic institutions to guide over 120 early-stage



Jissel Fernandez, Managing Partner, Questus Group

innovators from concept validation to funding readiness.

Driving the Future of Healthcare Innovation

As the healthcare landscape continues to evolve, Questus is dedicated to equipping innovators

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We see so many amazing medical innovations trying to find the right customers. We help innovators build successful businesses by helping them share their message that connects with their clients." with the tools, strategies, and expertise to scale their business. By bridging the gap between groundbreaking ideas and market success, Questus enables its clients to thrive in competitive environments while driving meaningful impact in healthcare delivery.

For more information about Questus's services or to schedule a consultation, visit <u>https://questushealthcare.com/</u> or contact info@questushealthcare.com.

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