

Global Instant Grocery Market to Reach USD 659.9 Billion by 2034, Growing at 16.1% CAGR

Instant Grocery Market size is expected to be worth around USD 659.9 Billion by 2034, from USD 148.3 Billion in 2024, growing at a CAGR of 16.1%.

NEW YORK, NY, UNITED STATES, January 27, 2025 /EINPresswire.com/ --Market Overview

The Global <u>Instant Grocery Market</u> size is expected to be worth around USD 659.9 Billion by 2034, from USD 148.3 Billion in 2024, growing at a CAGR of

16.1% during the forecast period from 2025 to 2034.

■ Food Products **Global Instant Grocery Market** ■ Non-food Products Size, by Product, 2024-2034 (USD Billion) 659.9 700 568.4 600 489.6 500 421.7 363.2 400 312.8 269.4 300 232.1 199 9 172.2 200 100 2025 2026 2027 2028 2029 2031 The Forecasted Market The Market will Grov \$659.9B **1 market.us** 16.1% At the CAGR of:

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Asia-Pacific leads the global instant grocery market due to tech-savvy consumers, smartphone use, and increasing urbanization driving delivery app demand."

Tajammul Pangarkar

essential groceries to consumers, often within hours or even minutes of placing an order. This market includes businesses that provide a wide range of food and household items through an online platform, offering convenience to consumers by eliminating the need for traditional in-store shopping. Instant grocery delivery services cater to the demand for fast, efficient, and flexible shopping experiences, facilitated by advanced logistics, technology, and a streamlined supply chain.

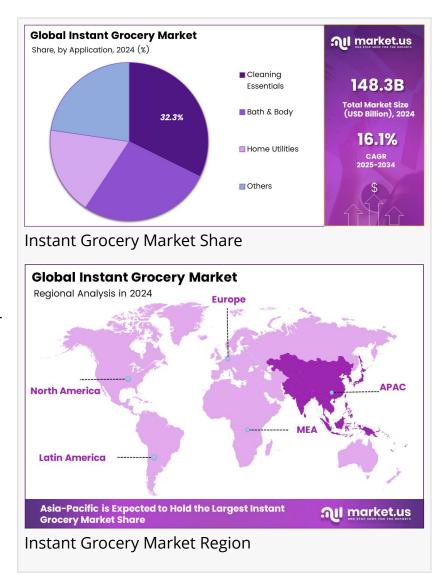
The Instant Grocery Market has witnessed significant

growth in recent years, driven by changing consumer preferences for convenience and the increasing adoption of e-commerce. The demand for faster grocery deliveries has surged due to busy lifestyles, especially in urban centers, where consumers are seeking more time-efficient shopping solutions. The key players in this market have adapted to the on-demand economy by investing in infrastructure, optimizing supply chains, and integrating technology, enabling them to deliver groceries in record time.

The Instant Grocery Market refers to the growing sector focused on the rapid delivery of

With rapid advancements in mobile apps, payment systems, and delivery mechanisms, instant grocery services are positioned for further expansion. As consumers become more accustomed to on-demand services, the demand for quick grocery delivery will continue to rise, making this an attractive sector for investment and innovation.

Government investment in logistics and urban infrastructure has positively impacted the market by improving last-mile delivery efficiency, which is crucial to the success of instant grocery services. Additionally, governments are implementing regulations aimed at ensuring fair competition, consumer protection, and environmental sustainability, particularly in areas related to packaging, waste reduction, and delivery emissions. These regulatory measures are shaping the market dynamics and presenting challenges for businesses, but also



opportunities for companies that are proactive in adapting to new standards.

The Instant Grocery Market presents several opportunities for both new entrants and established players. For new businesses, the key lies in offering unique value propositions such as niche product ranges or superior customer service. For established companies, further investment in technology can improve operational efficiency, enabling them to offer faster and more cost-effective deliveries. Additionally, collaboration with local suppliers and adoption of Aldriven analytics can help enhance inventory management, reduce waste, and better forecast consumer demand. The growing trend toward convenience-focused grocery shopping offers both short-term gains and long-term sustainability for market players.

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Key Takeaway

-- The global instant grocery market is projected to reach USD 659.9 billion by 2034, growing at a

CAGR of 16.1%.

- -- The Food Products segment held the largest share in 2024, accounting for 62.3%.
- -- The Staples & Cooking Essentials segment captured 25.2% of the market in 2024.
- -- Cleaning Essentials led the non-food products segment with a 32.3% market share in 2024.
- -- The Asia-Pacific region dominates the global instant grocery market, driven by online shopping trends.

Use Cases

Urban Convenience for Busy Consumers: In urban areas, consumers often struggle to find time for grocery shopping. The instant grocery market fills this gap by offering fast delivery services, allowing customers to order essential items within minutes and have them delivered to their doorstep. This appeals to working professionals, young families, and students who are looking for a quick, hassle-free solution.

Online Grocery Shopping for Remote Areas: In rural or remote areas where traditional grocery stores may not be easily accessible, instant grocery services can provide a vital lifeline. By partnering with local suppliers or warehouses, businesses can deliver fresh groceries to these underserved communities, helping people access everyday products without needing to travel long distances.

Subscription-Based Grocery Delivery: Subscription services in the instant grocery market offer customers the convenience of having a set list of groceries delivered regularly. This can help busy households stay stocked with essential items like milk, bread, and fruits. It also helps in reducing the chances of last-minute runs to the store, saving both time and effort for consumers.

On-Demand Delivery for Restaurants and Cafes: Small restaurants or cafes that don't have extensive storage facilities can use instant grocery delivery to meet their daily needs. If they run out of critical ingredients during service hours, they can quickly place an order and receive a delivery within an hour, ensuring that their operations run smoothly without major disruptions.

Health and Wellness Focused Delivery: As consumers become more health-conscious, instant grocery services are expanding their offerings to include organic and healthy food options. Grocery delivery services that specialize in fresh produce, gluten-free products, and natural snacks cater to this growing demand for healthier living, allowing customers to make more mindful food choices conveniently.

Driving Factors

Changing Consumer Lifestyles The fast-paced lifestyle of modern consumers has made instant grocery shopping more appealing. People want convenience, especially those with busy work schedules or families. Instant grocery delivery services cater to these needs by offering ready-to-

go products that can be delivered within hours.

Technological Advancements Mobile apps and websites have revolutionized the way consumers order groceries. With just a few clicks, they can access a wide range of products, track their orders, and get deliveries to their doorstep. This ease of use is driving the growth of the instant grocery market.

Increased Demand for Convenience As people look for quick solutions for their daily needs, they prefer online grocery shopping over traditional store visits. Instant grocery services, like those offering 30-minute or 1-hour delivery, are gaining popularity as they meet the rising demand for convenience.

COVID-19 Pandemic Impact The pandemic accelerated the shift towards online grocery shopping. With health concerns and lockdowns in place, people turned to instant grocery services to minimize contact with others. Even as restrictions ease, the habit of ordering groceries online continues to persist.

Personalization and Product Variety Instant grocery platforms are now offering personalized recommendations based on users' shopping habits and preferences. Additionally, they are expanding their product variety, offering fresh produce, snacks, and even non-food items, making them a one-stop shop for busy consumers.

Report Segmentation

In 2024, the Food Products segment led the Instant Grocery Market, making up 62.3% of the total market. This growth is mainly due to the rising demand for quick, ready-to-eat meals and snacks, especially in urban areas where busy lifestyles drive the need for fast meal options.

The Staples & Cooking Essentials segment also had a strong presence, capturing 25.2% of the market. This is because consumers continue to rely on basic food items, and the convenience of ready-to-use products fits well into their fast-paced daily routines.

In the By Non-food Products category, Cleaning Essentials became the dominant segment in 2024, with a 32.3% market share. This trend reflects the growing demand for convenient and hygienic products, particularly in urban areas where people value ease and cleanliness.

By Product

- Food Products
- Non-food Products

By Food Products

- Staples & Cooking Essentials
- Fresh Produce

- Breakfast & Dairy
- Snacks & Beverages
- Others

By Non-food Products

- Cleaning Essentials
- Home Utilities
- Bath & Body
- Others

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Regional Analysis

The Asia-Pacific region leads the global instant grocery market. This is due to factors like a growing middle class, a tech-savvy population, and widespread smartphone use. More consumers are turning to delivery apps and services that make grocery shopping easier. Additionally, the region's large population and increasing urbanization support this trend.

Growth Opportunities

Expansion of Delivery Networks: With the increasing demand for convenience, expanding delivery networks in urban and suburban areas offers huge potential. Fast, reliable deliveries can significantly enhance customer satisfaction, making it easier for consumers to access groceries instantly.

Integration with AI and Smart Tech: Incorporating artificial intelligence and smart technology into grocery shopping can streamline the purchasing process. AI-driven apps can predict shopping needs based on customer behavior and preferences, making the shopping experience more personalized and efficient.

Subscription Models for Regular Deliveries: Offering subscription-based models for regular deliveries of essential groceries is a growing trend. This creates a steady revenue stream for businesses and ensures consistent sales, all while meeting the needs of consumers who prefer the convenience of recurring orders.

Partnerships with Local Farmers and Producers: Collaborating with local farmers and food producers can help build a unique selling proposition (USP). It can ensure faster delivery of fresh products, which is a key selling point in the instant grocery market, making customers feel good about supporting local businesses.

Sustainability and Eco-Friendly Initiatives: Eco-conscious consumers are increasingly looking for

environmentally friendly options. Instant grocery companies can tap into this trend by offering sustainable packaging, promoting reusable bags, or supporting eco-friendly initiatives, positioning their brand as green and responsible.

Key Players

- Amazon.com, Inc.
- Swiggy
- · Ocado Retail Ltd.
- Blink Commerce Pvt. Ltd.
- Instacart
- Delivery Hero SE
- Target Corporation
- Uber Technologies, Inc.
- Walmart, Inc.
- DoorDash, Inc.

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Trending Factors

Convenience and Time-Saving: The modern consumer has less time to go to grocery stores, especially in busy urban settings. Instant grocery delivery services, like those offered by platforms such as Instacart and DoorDash, fulfill the need for convenience by delivering groceries quickly (often within one hour). This is especially popular among urban dwellers, working professionals, and parents with limited time.

Rise of E-commerce Platforms: The growth of e-commerce platforms in the grocery sector has been one of the main drivers of the instant grocery market. Major retailers like Walmart, Amazon, and local startups have embraced this model, allowing consumers to shop for everything from pantry essentials to fresh produce from the comfort of their homes. The introduction of apps with user-friendly interfaces and customized suggestions has increased the adoption of online grocery shopping.

Increasing Consumer Preference for Fresh Products: As consumer preferences shift towards fresh and organic foods, many instant grocery services have adapted by offering fresh products delivered within hours. This trend is particularly prominent in metropolitan areas, where consumers are willing to pay a premium for quality food delivered instantly. The convenience of getting fresh, perishable items like fruits, vegetables, and meats with minimal waiting time is a major appeal.

Subscription Models: Subscription services in the grocery space are gaining momentum.

Customers are opting for regular deliveries of essentials, such as weekly vegetable boxes, grocery staples, or organic produce. These models provide a steady revenue stream for businesses while offering consumers the convenience of not having to order every time. Additionally, they are more sustainable, as deliveries are often grouped together, reducing the environmental footprint.

Technological Advancements: Automation, artificial intelligence, and data analytics are revolutionizing the instant grocery market. Al-driven algorithms predict consumer needs, personalizing shopping experiences and improving inventory management. Delivery times are optimized through route planning and real-time tracking, while automated warehouses and drone delivery services are beginning to streamline operations further.

Restraining Factors

Supply Chain and Logistics Challenges: The instant grocery market often faces logistical issues, especially when delivering fresh produce or temperature-sensitive items. Delays in transportation or inadequate infrastructure can lead to stockouts or spoilage, reducing customer satisfaction. Since the demand for instant delivery is high, any disruption in the supply chain can have a significant negative impact on the market's growth and customer loyalty.

High Operational Costs: Instant grocery services often require significant investment in warehousing, inventory management, and delivery infrastructure. The cost of maintaining a fleet of delivery vehicles, along with managing a large number of small orders, can lead to high operational expenses. These costs may reduce profitability, particularly in regions with low margins, limiting market expansion.

Conclusion

The Global Instant Grocery Market is expected to grow from USD 148.3 billion in 2024 to USD 659.9 billion by 2034, at a CAGR of 16.1%. This market is driven by the increasing demand for fast and convenient grocery delivery, especially in urban areas where consumers have busy lifestyles. Key factors fueling growth include advancements in mobile apps, payment systems, and logistics, which enable faster deliveries. The Asia-Pacific region leads this growth, driven by techsavvy consumers and increasing urbanization. However, challenges such as supply chain inefficiencies and high operational costs are restraining market expansion. Opportunities include expanding delivery networks, integrating AI for personalized shopping experiences, and embracing sustainability practices. Major players like Amazon, Swiggy, and Instacart are investing heavily in technology and partnerships to capture more market share. The rise of subscription models and consumer preference for fresh and organic products further bolster the market's potential. Despite these opportunities, the market must navigate logistical and operational hurdles to ensure sustained growth.

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