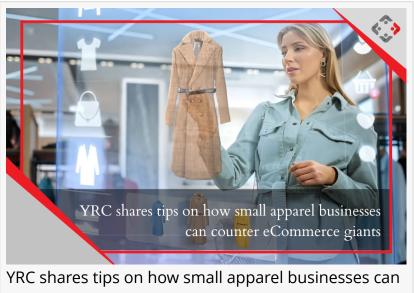


YRC shares tips on how small apparel businesses can counter eCommerce giants

YourRetailCoach (YRC) shares tips to help small and medium apparel stores compete with eCommerce giants.

PUNE, MAHARASHTRA, INDIA, February 3, 2025 /EINPresswire.com/ -- In response to common queries and concerns raised by small and medium apparel businesses concerning competition from apparel eCommerce giants, retail and eCommerce consulting firm Your Retail Coach (YRC) presents a few tips on how small and medium apparel stores can counter this competition and stand on their grounds.



counter eCommerce giants

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Empowering Retail & Ecommerce businesses worldwide."

Nikhil Agarwal

Niche-based apparel stores can isolate themselves from the routine playground and play their own game. Their business cannot be easily influenced by the moves of competitors. Small and medium apparel stores can develop niches by catering to specific needs and expectations. This often takes them to customer segments

marked by more detailed aspects of demographics and subjective factors like lifestyle and attitude.

Adding a personal touch often succeeds in creating a sense of belongingness or attachment among customers. <u>DDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDD</u> of YRC maintain that genuine

personalisation is also a reflection of care and concern about aligning with the needs and expectations of customers. It shows that a business is going the extra mile to come up with more fulfilling products and services. For example, in apparel store layout planning, YRC emphasises storytelling through décor.

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Experienced <u>DODUCE</u> <u>DODUCE</u> <u>DODUCE</u> <u>DODUCE</u> would agree that community engagement is something that goes beyond any direct and quantifiable business benefits. There may be resultant benefits but that should not be the objective. Small apparel businesses can consider options like sponsoring local events, hosting charity events, making donations to NGOs/schools/hospitals, and partnering with hyperlocal social media influencers.

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Sustainability is not a responsibility of only large organisations. Every capable individual and organisation has a part to play in it. Small apparel stores can contribute in many simple ways like switching to LED lighting, implementing recycling programs, shifting from paper bills to electronic/digital bills, using eco-friendly packaging materials, planting trees, ensuring fair labour practices, and adhering to proper waste disposal standards. The use of SOPs for apparel stores helps in incorporating and streamlining these efforts of sustainability.

As a seasoned retail & e-commerce consulting firm, we've powered 500+ clients in 12 countries and 20+ retail verticals over 12 years. Offering SOPs (BPMN 2.0), market research, business model validation, <u>DDDDDDDDDDDDDDDDDDDDD</u>, and process automation, we're here to elevate your efficiency and scale your brand. Ready for a growth boost? Connect with us for a discovery session!

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