

MaxBill Unveils Al-Driven Quoting Service to Revolutionize B2B Energy Contract Negotiations

Al Quoting Service is an advanced SaaS solution designed to streamline energy contract negotiations for B2B sales teams, energy brokers, and purchase managers.

PRAGUE, CZECH REPUBLIC, February 5, 2025 /EINPresswire.com/ -- MaxBill, a leading provider of billing and customer management solutions, is proud to announce the launch of its innovative AI Quoting Service, designed to transform the landscape of energy procurement for B2B sales



professionals, energy brokers, and energy purchase managers.

In the energy sector, negotiating complex supply contracts with industrial and commercial (I&C) clients demands precision and efficiency. MaxBill's AI Quoting Service addresses these needs by



Energy procurement is competitive, and your clients expect clarity and professionalism. With Al-Quote Service, you gain the confidence of presenting the right offer every time."

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enabling users to swiftly generate and customize professional quotes for electricity and gas. By processing both unstructured inputs, such as free-text contract conditions, and structured data like historical consumption records, the service delivers tailored commercial offers with detailed cost breakdowns.

Key Features of MaxBill's Al Quoting Service:

- Rapid Quote Generation: Upload raw data, including contract terms and consumption histories, which the AI

efficiently parses into actionable insights.

- Customized Proposals: Generate multiple tailored quotes, allowing for dynamic modification of

conditions to identify optimal terms for both clients and suppliers.

- Transparent Cost Analysis: Present clear, polished quotes with professional breakdowns of costs by components and months, ensuring clarity and fostering trust in negotiations.

Accessible as a SaaS online platform, the AI Quoting Service requires no installation, offering seamless integration into existing workflows. This tool empowers sales teams and energy brokers to enhance their negotiation capabilities, leading to higher contract win rates and more beneficial deals.

Energy purchase managers can also leverage the service to compare quotes from brokers or suppliers, facilitating informed decision-making and effective supply-demand management within their organizations.

MaxBill's commitment to innovation in the energy sector is evident in this latest offering, which aligns with the company's broader mission to provide advanced solutions that streamline operations and drive business growth.

For more information about MaxBill's Al Quoting Service and to request a demo, please visit MaxBill Al Quoting Service.

About MaxBill:

MaxBill is a leading provider of comprehensive <u>energy billing</u> and <u>utility billing</u> services and customer management solutions, serving the energy, utility, and telecommunications industries. With a focus on innovation and customer-centricity, MaxBill empowers service providers to enhance operational efficiency, improve customer satisfaction, and achieve sustainable growth.

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