

## PayCompass Welcomes Dakota Richardson as Sales Recruiter

PayCompass welcomes Dakota Richardson as a Sales Recruiter. With a strong background in sales & recruitment, she will attract top talent and grow the team.

TEMPE, AZ, UNITED STATES, February 4, 2025 /EINPresswire.com/ -- PayCompass is pleased to announce the appointment of Dakota Richardson as Sales Recruiter. With a strong background in sales and technical recruitment, Richardson brings years of experience in identifying top talent and building high-performing teams in the FinTech and payments industries.

In her new role, Richardson will lead recruitment efforts to attract and retain top-tier sales agents, ensuring that PayCompass continues to expand its network of high-caliber agents. She will work closely with leadership to develop and refine talent acquisition strategies, streamlining the hiring process to support the company's rapid growth.



Dakota Richardson, Sales Recruiter for PayCompass

"Dakota's ability to connect with and recruit top talent is second to none," said Justin Volrath,
Founder and CEO of PayCompass. "Her experience in sales recruitment, combined with her
strategic approach to hiring, will be a major asset as we continue to scale. We're excited to have
her on board and look forward to the impact she'll make."

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Iustin Volrath

Richardson's career includes key talent acquisition roles at Echelon Payments, where she served as Senior Manager of Talent Acquisition, and Get Beyond, where she worked as Lead Sales Recruiter. Additionally, she has experience in technical recruiting from her time at Inceed, where she

specialized in sourcing high-level talent for technology-driven roles.

With a passion for identifying and developing top-performing professionals, Richardson's approach to recruitment emphasizes strategic collaboration, mentorship, and creating a seamless hiring experience for both candidates and hiring managers.

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## About PayCompass

Founded in 2020 by Justin Volrath, PayCompass was created to redefine the payments industry by prioritizing agents. The company's #AgentFirst philosophy empowers agents with the tools, support, and resources necessary to achieve success, which in turn benefits merchants. Headquartered in Tempe, Arizona, PayCompass is a self-funded, U.S.-based company that processes billions of dollars annually for merchants of all sizes, as well as referral partners, financial institutions, and software developers. With a nationwide network of agents and a dedicated support team, PayCompass delivers cutting-edge payment solutions designed to help businesses thrive.

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