

# Two Game-Changing Books by Harold Rogers Redefine Success in Financial Planning and Vacation Rental Management

His two powerful guides provide the simple, practical, actionable protocols that made both these businesses successful.

JACKSONVILLE, FL, UNITED STATES, February 20, 2025 /EINPresswire.com/ -- Hal, a former top 1% financial advisor and now successful vacation rental owner, is thrilled to announce the release of two transformative books:

- The Financial Planner's Guide to Client Consideration, and...
- The <u>Pocket Guide to Vacation</u>
   Rental Profitability



Both these books are now available on Amazon and are packed with more than invaluable insights; they contain practical protocols and step-by-step strategies drawn from decades of experience.

The Financial Planner's Guide to Client Consideration

In this essential guide for financial advisors, Hal shares the strategies that set his practice apart in the competitive financial services industry. His book says clients don't like sales strategies and, instead, provides value building alternatives that inspire trust and loyalty. Packed with forty-two (42) actionable protocols, considerations and practical tools, it's an indispensable resource for advisors looking to take their financial planning practice way beyond the next level!

## Key highlights include:

- ☐ Probate avoidance strategies and methods to prevent hidden financial pitfalls
- ☐ Almost unknown tools for life insurance and annuity analysis that set the advisor apart from the competition
- ☐ Infallible protocols for helping prospective clients go from, "What are you selling? I don't want any!" to "So, how do we make all this happen?"
- ☐ Tips for assisting clients through tough decisions—like transitioning to a new advisor—with

integrity and care.

Whether you're a seasoned financial advisor or just starting out, this book is designed to help you grow your confidence and competence by prioritizing client success.

Pocket Guide to Vacation Rental Profitability
Drawing from his success managing two of the
highest rated vacation rental properties on
Airbnb and Vrbo, Hal shares his winning
formula for creating unforgettable guest
experiences and thriving in the competitive
vacation rental market. Over 300 5-Star Reviews
prove that he knows exactly what it takes to
turn an ordinary property into a sought-after
destination.

This practical guide is invaluable for both new and experienced vacation rental hosts alike.



**Author Hal Rogers** 

In its pages, readers will learn how to:

- ☐ Stand out in a crowded rental market and attract loyal, repeat guests.
- ☐ Add exceptional value with little or no increase in cost.
- ☐ Develop a guest mindset that enhances both business success and personal fulfillment.

Hal says, "This book isn't just about properties—it's about people. Taking care of your guests is the key to taking care of your business, yourself, and your family!"

#### About the Author

Harold Rogers spent over 35 years in the financial services industry, ranked in the top 1% of his profession, and built one of the most successful financial, tax, and estate planning practices in the nation. Upon retiring, he applied his proven success principles to managing two vacation rental properties in Dunnellon, Florida, earning hundreds of Five-Star Reviews. Hal now shares his wealth of knowledge in these two must-read books to help others achieve success in both business and life.

## Where to Buy

Both The Financial Planner's Guide to Client Consideration and Pocket Guide to Vacation Rental Profitability are available on Amazon:

☐ The Financial Planner's Guide to Client Consideration:

https://www.amazon.com/Financial-Planners-Guide-Client-Consideration/dp/1478738146/

☐ Pocket Guide to Vacation Rental Profitability:

### Pocket Guide to Vacation Rental Profitability

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