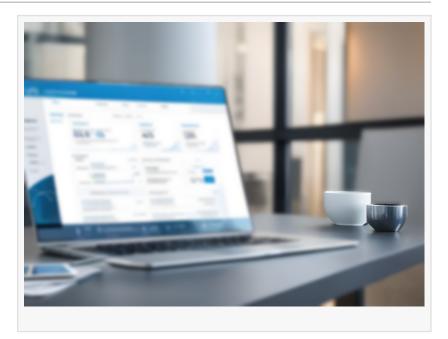


## BluLogix Launches Innovative Revenue Management Platform to Help Subscription Companies Optimize Financial Performance

BluLogix, leader in complex recurring billing announces BluIQ Revenue Management to help businesses forecast, optimize & automate efficiently & accurately

MCLEAN, VA, UNITED STATES, February 27, 2025 /EINPresswire.com/ --BluLogix, leader in complex recurring <u>revenue management</u> and billing announces the launch of BluIQ Revenue Management, to help businesses forecast, optimize & automate revenue efficiently.



As companies face increasing complexity in revenue operations—managing subscriptions, sales channels, usage-based pricing, multi-tier billing, and compliance requirements—BluLogix's new platform provides a comprehensive suite to transform revenue management into a strategic

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Revenue management is more than billing-it's intelligence, automation & growth. BluIQ Revenue Management gives businesses the tools to forecast, optimize & streamline revenue operation with confidence" *Inga Broerman, VP Marketing*  advantage.

Revolutionizing Revenue Management with Intelligence and Automation

BluLogix's Revenue Management Platform is a data-driven, automation-first solution that enables businesses to take full control of their financial lifecycle. With capabilities spanning <u>invoice forecasting</u>, margin analysis, revenue recognition, general ledger (GL) integration, and budgeting, the platform ensures businesses can accurately project revenue, optimize profitability, and maintain compliance with financial regulations such as ASC 606 and IFRS 15. "Our customers are dealing with increasingly complex revenue streams, and traditional finance tools simply aren't enough," said Youssef Yaghmour, CEO at BluLogix. "The launch of our Revenue Management Platform is a game-changer for many companies—empowering businesses with real-time visibility, intelligent forecasting, and automated compliance, all in one seamless system."

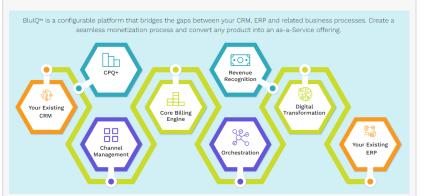
Key Features & Benefits:

Invoice Forecasting – Accurately project future revenue based on real invoice data, ensuring cash flow stability.

I Margin Analyzer – Gain deep insights into costs, pricing strategies, and profitability to maximize revenue efficiency.

# BLULOGIX

BluLogix, the Ultimate in Flexibility & Scalability in Subscription Management & Billing



By automating complex recurring billing, subscription management, quote-to-cash and revenue analytics, BluIQ enables companies to quickly scale, unlock new revenue opportunities and monetize new innovations quickly, across any combination of subscription,

□ Revenue Recognition – Automate financial compliance with ASC 606 & IFRS 15 for accurate, audit-ready reporting.

□ GL Interface Integration – Connect revenue data seamlessly with financial systems for streamlined accounting.

□ Budgeting & Financial Planning – Align budgets with revenue forecasts to drive data-driven strategic decisions.

#### Empowering Businesses for Smarter Growth

With BluLogix Revenue Management, businesses can eliminate revenue leakage, gain actionable insights, and make data-driven financial decisions with confidence. Whether managing <u>subscription</u> models, hybrid pricing structures, or multi-entity billing, BluLogix delivers the technology needed to scale efficiently and profitably.

#### Availability & Next Steps

The BluLogix Revenue Management Platform is now available for businesses seeking to enhance their revenue operations and financial performance.

Schedule a demo today at <u>www.blulogix.com</u> or contact sales@blulogix.com to learn more.

#### About BluLogix

BluLogix is a leading provider of intelligent billing and revenue management solutions, helping businesses navigate the complexities of modern revenue operations. With a focus on

automation, integration, and data-driven decision-making, BluLogix enables organizations to scale efficiently, optimize profitability, and stay ahead in competitive markets.

For more information, visit <u>www.blulogix.com</u>.

Comprehensive Revenue Management Modules & Benefits

The BluLogix Revenue Management Platform is built around five core modules, each designed to provide greater visibility, automation, and control over revenue processes. These modules work together to help businesses manage revenue with accuracy, efficiency, and compliance.

1. Invoice Forecasting – Gain Real-Time Revenue Insights

BluLogix Invoice Forecasting enables businesses to project revenue accurately using real invoice data—without generating customer invoices. This module helps organizations manage cash flow, anticipate renewals, and plan financial strategies with confidence.

Key Benefits:

□ Accurate Revenue Projections – Forecast future revenue based on live invoice data.

□ Scenario Modeling – Assess the impact of renewals, proration, and refunds.

□ Cash Flow Optimization – Improve planning and resource allocation with precise forecasts.

□ Customizable Views – Analyze revenue by customer, product, and billing cycle.

□ Seamless Integration – Align revenue forecasts with budgeting and financial planning tools.

2. Margin Analyzer – Maximize Profitability & Pricing Efficiency

Understanding profitability at a granular level is essential for sustainable growth. The Margin Analyzer module provides real-time insights into costs, pricing strategies, and revenue drivers to optimize margins and maximize profitability.

Key Benefits:

□ Profitability Insights – Track margins at the product, customer, and service levels.

□ Cost & Pricing Analysis – Identify revenue leakage and pricing inefficiencies.

□ Customer Segmentation – Understand which customers contribute most to your bottom line.

□ Live Cost Adjustments – Adjust pricing and costs dynamically based on data insights.

□ Scenario Testing – Model and evaluate different pricing strategies before execution.

3. Revenue Recognition – Ensure Compliance & Financial Accuracy

Ensuring compliance with ASC 606 & IFRS 15 is a challenge for businesses managing complex revenue streams. The Revenue Recognition module automates revenue allocation, reducing manual errors and ensuring audit-ready compliance.

Key Benefits:

Automated Revenue Recognition – Reduce manual effort and ensure financial accuracy.
Compliance with ASC 606 & IFRS 15 – Align revenue reporting with global accounting standards.

Customizable Recognition Rules – Support multi-entity and multi-tier revenue structures.
Audit-Ready Reports – Generate reports that simplify compliance and financial auditing.
Seamless ERP Integration – Connect revenue data to accounting and finance systems.

4. GL Interface Integration – Streamline Financial Operations

Ensuring that revenue data flows smoothly into general ledger (GL) and ERP systems is essential for accurate financial reporting. The GL Interface Integration module automates revenue reconciliation, creating a seamless connection between revenue and accounting systems.

Key Benefits:

□ Customizable Integration – Map revenue transactions to your specific GL structure.

□ Automated Reconciliation – Reduce manual errors and improve financial accuracy.

□ Real-Time Data Syncing – Maintain up-to-date records across financial systems.

□ Transaction Posting Automation – Automate revenue postings, adjustments, and payments.

□ Consolidated Reporting – Manage multi-entity and multi-currency revenue seamlessly.

5. Budgeting – Align Financial Planning with Revenue Strategy

Traditional budgeting methods are static and outdated. The Budgeting module introduces a realtime, data-driven approach to financial planning, helping businesses align budgets with revenue forecasts and operational strategies.

Key Benefits:

Integrated Revenue Forecasting – Use real-time revenue data to inform budget planning.
Scenario-Based Planning – Model different financial strategies for optimal decision-making.
Customizable Budget Frameworks – Build budgets by department, project, or business unit.
Real-Time Monitoring & Alerts – Track budget performance and receive variance alerts.
Automated Workflows – Streamline budget approvals, updates, and reporting.

Smarter Revenue Management Starts Here

The BluLogix Revenue Management Platform is designed to help businesses automate revenue processes, gain deep financial insights, and ensure compliance—all in one unified system. Whether managing subscription-based models, hybrid pricing, or multi-entity financial operations, BluLogix delivers the intelligence and automation needed to scale efficiently.

□ Want to see it in action? Schedule a demo today at <u>www.blulogix.com</u> or contact sales@blulogix.com to learn more.

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