

## Corcoran Genesis Welcomes Accomplished Real Estate Leader Michelle Posey as Brokerage Leader

HOUSTON, TX, UNITED STATES, March 5, 2025

/EINPresswire.com/ -- Corcoran Genesis, a premier

real estate brokerage serving the Houston suburbs, proudly announces the addition of veteran realtor and esteemed brokerage leader <u>Michelle Posey</u> to its distinguished brokerage. With over 30 years of sales experience, Michelle brings a proven track record in residential real estate,

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I am thrilled to join Corcoran Genesis and be part of a brokerage that values excellence, integrity, and agent growth."

> Michelle Posey, Brokerage Leader, Corcoran Genesis

spanning transactions from \$100,000 homes to multimillion-dollar estates. As a dedicated brokerage leader, she will focus on recruiting top talent and developing existing agents, leveraging her expertise to mentor, coach, and elevate real estate professionals to new heights.

A respected force in the industry, Michelle has successfully led and managed an office of over 80 producing agents and staff, overseeing hiring, training, contract

management, and agent development. She has a passion for teaching and mentoring, using her deep understanding of real estate marketing to help agents grow their businesses and refine their strategies. With a strong background in leadership and management training, she is eager to share the multifaceted nature of the industry and equip professionals with the tools they need to exceed their goals year after year.

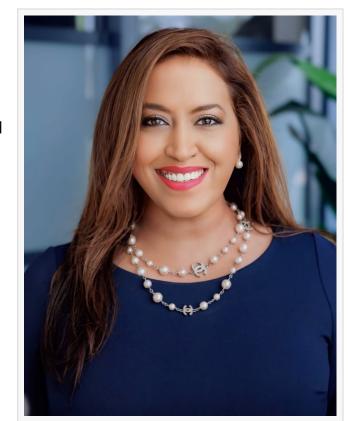
Beyond her leadership in brokerage operations, Michelle is currently serving her third term as a Board of Director for the Houston Association of Realtors (HAR) and is actively involved in the MLS Advisory Board and the Management Central Committee. Her influence in the industry extends beyond brokerage leadership, as she continues to contribute to shaping policies and advancing best practices within HAR and the real estate community.

"We are beyond excited to welcome Michelle Posey to Corcoran Genesis," said Nicole Freer, Owner of Corcoran Genesis. "Her extensive knowledge, leadership experience, and dedication to mentoring agents align seamlessly with our brokerage's mission. Michelle's ability to connect, lead, and elevate others will undoubtedly make a significant impact on our brokerage and clients alike."

Michelle Posey shared her enthusiasm for joining Corcoran Genesis, stating:

"I am thrilled to join Corcoran Genesis and be part of a brokerage that values excellence, integrity, and agent growth. My passion has always been helping real estate professionals reach their full potential, and I look forward to fostering a culture of collaboration, mentorship, and success. Together, we will continue to elevate the real estate experience for both our agents and clients."

Michelle has earned numerous professional accolades throughout her career, including recognition as a consistent multi-million-dollar top producer and a 20 Under 40 honoree. She is a Graduate of the Realtor Institute (GRI), a Certified Negotiation Expert (CNE), a Certified Home Marketing Specialist (CHMS), a Certified Residential Specialist (CRS), a Luxury Home Specialist, a Relocation Home Specialist, and a graduate of the Texas Realtors Leadership Program (TRLP).



Meet Michelle Posey, Brokerage Leader, Corcoran Genesis

Outside of her professional achievements, Michelle is deeply committed to philanthropy and giving back to the community. She actively supports numerous charitable organizations, including The Sunshine Kids, Triumph Over Kids Cancer, Heroes & Handbags, Candlelighters, Rebuild Houston, and March of Dimes. She has also served as a past board member for The Arthritis Foundation, reinforcing her passion for making a difference.

Corcoran Genesis, located at 2721 FM 1463 Suite 900 in Katy, Texas, continues to uphold its commitment to excellence, integrity, and innovative real estate solutions. As an affiliate of The Corcoran Group, the brokerage offers comprehensive services designed to provide unparalleled client support in today's dynamic market.

For more information about Corcoran Genesis and its brokerage of real estate experts, visit <a href="https://corcorangenesis.com">https://corcorangenesis.com</a>, <a href="https://corcorangenesis.com/agents/michelle-posey">https://corcorangenesis.com/agents/michelle-posey</a>, <a href="mailto:michelle-posey">michelle-posey</a>@corcorangenesis.com.

Corcoran Genesis 2721 FM 1463 Suite 900 Katy, Texas 77494 Office: (832) 437-1822 Corcoran Genesis is an affiliate of The Corcoran Group, a leading residential real estate brand with a strong presence in key urban, suburban, and resort markets worldwide.

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