

## Rob Tetrault Discusses the Importance of Fiduciary Duty in Wealth Management

Rob Tetrault stresses the need for fiduciary advisors, ensuring transparency, tailored advice, and client wealth management for long-term financial security.

WINNIPEG, MANITOBA, CANADA, March 21, 2025 /EINPresswire.com/ --TORONTO, ON - March 21, 2025 - In wealth management, understanding the distinction between fiduciary and non-fiduciary advisors is critical for ensuring that clients' financial assets are managed with integrity and care. Rob Tetrault, Senior Portfolio Manager at CG Wealth Management and Head of the Tetrault Wealth Advisory Group,



Rob Tetrault is Senior Fiduciary Portfolio Manager at Tetrault Wealth Advisory Group - Canaccord Genuity Wealth Management

emphasizes the importance of fiduciary duty in financial advisory services, which ensures that clients' best interests are always the top priority.

"A fiduciary is legally bound to act in your best interest—at all times, without exception. That means no conflicts of interest, no hidden fees, and complete transparency"

Rob Tetrault

A fiduciary is a financial advisor who is legally bound to act in the best interests of their clients. This responsibility requires fiduciaries to make investment decisions and offer advice that prioritizes the client's financial well-being over any personal or professional gain. Key elements of fiduciary duty include avoiding conflicts of interest, providing transparent fee structures, and delivering unbiased, personalized financial guidance. Fiduciary advisors offer peace of mind, as clients can trust that their recommendations are solely in the clients' best interests. Fiduciaries also maintain transparency by disclosing all

fees, potential conflicts of interest, and investment strategies upfront, ensuring clients are fully informed.

Unlike commission-based advisors who may promote specific products, fiduciaries create financial plans that are customized to each client's unique goals and circumstances. Additionally, fiduciary advisors are subject to rigorous regulatory standards, which adds an extra layer of protection for clients. Achieving fiduciary status typically requires advanced



certifications, such as the Chartered Investment Manager (CIM) or Chartered Financial Analyst (CFA), reflecting a high level of expertise and trustworthiness.

Tetrault advises individuals who are considering a financial advisor to ask directly whether the advisor operates under a fiduciary standard. He also encourages clients to verify credentials, such as CIM or CFA designations, which often indicate fiduciary responsibility. For those looking to do further research, Tetrault suggests using trusted resources like the Investment Industry Regulatory Organization of Canada (IIROC) to confirm an advisor's qualifications and professional history.

Tetrault stresses the importance of choosing a <u>fiduciary advisor</u> to ensure the highest standard of care and protect one's financial future.

## **About Rob Tetrault**

Rob Tetrault is a Senior Portfolio Manager at CG Wealth Management and the founder of the Tetrault Wealth Advisory Group. With a background in law and finance, Tetrault specializes in wealth management, estate planning, and investment strategies, helping clients build and preserve their financial legacies.

For more information about Rob Tetrault and the Tetrault Wealth Advisory Group, visit <a href="https://robtetrault.com/about/">https://robtetrault.com/about/</a>.

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