

Jamaica Teachers' Association Co-operative Credit Union Renews Decade-Long Partnership with Smart Solution

AURORA, ON, CANADA, March 11, 2025 /EINPresswire.com/ -- <u>Smart Solution</u>, a leading provider of innovative fintech solutions, is pleased to announce that Jamaica Teachers' Association Cooperative Credit Union Limited (<u>JTACCUL</u>) has renewed its contract for the <u>Universa</u> core banking system for another ten years. This renewal reflects JTACCUL's confidence in Smart Solution's cutting-edge financial technology and dedicated service.

Founded in 1959, JTACCUL has been a trusted financial institution serving educators across Jamaica. With consistent growth in membership and



assets, the credit union remains committed to delivering high-quality financial services tailored to its members' needs.

Since the initial partnership in 1998, Smart Solution and JTACCUL have worked together to implement region-specific banking solutions. The Universa platform has played a pivotal role in this collaboration, offering a scalable and efficient system that enhances client onboarding, financial management, and customer engagement.

As the credit union sector in Jamaica continues to evolve, Smart Solution recognizes that a onesize-fits-all approach does not necessarily serve the diverse needs of all institutions. While some advocate for a standardized solution across the board, we take pride in partnering with credit unions that prioritize growth, expansion, and member-centric innovation. Our ability to provide customizable and cost-effective solutions tailored to the unique needs of each credit union has solidified our position as the go-to provider in the market. The successful contract renewal of JTACCUL is yet another testament to our unwavering commitment to delivering individualized solutions that empower financial institutions to thrive in an ever-changing economic landscape. Key Features of the Universa Core Banking System:

- Future-Ready Technology Seamlessly transition from legacy systems with minimal risk
- Security & Compliance Stay ahead of regulatory changes with a robust, secure platform
- Scalability & Growth Unlock new revenue streams and streamline operations
- Seamless Integration Ensure a smooth transition with minimal disruption
- Intuitive Web-Based System Drive digital transformation and enhance user experience

The renewal of this partnership underscores a shared commitment to innovation and excellence in financial services. By leveraging Universa's advanced capabilities, JTACCUL is well-positioned to continue delivering exceptional value to its members.

A Testament to Innovation and Reliability

"We are honored to continue our long-standing partnership with JTACCUL," said lean Tait, CEO of Smart Solution. "Their decision to renew for another decade is a testament to the trust they place in our technology, our team, and our commitment to delivering best-in-class banking solutions. This partnership is about more than software — it's about empowering financial institutions with the tools they need to enhance member experiences and drive long-term success."

"At Smart Solution, we constantly push the boundaries of what's possible in financial technology," said Raniero Corsini, Business Development Manager at Smart Solution. "The renewal of this partnership reflects the strong synergy between our organizations and our shared commitment to innovation. We are excited about the next phase of this journey and look forward to delivering even more cutting-edge solutions tailored to JTACCUL's evolving needs."

Expertise and a Proven Track Record

"We are delighted to extend our partnership with Smart Solution and its Universa banking platform," said Robert Ramsay, General Manager of JTACCUL. "The key factors behind our decision include its state-of-the-art technology, industry expertise, and proven track record. We are excited about the continuous enhancements and capabilities Universa offers as we embrace the challenges and opportunities of the evolving financial sector. This platform will strengthen our competitiveness and allow us to continue providing the best possible services to our members."

About Smart Solution

Smart Solution is a privately owned Canadian corporation providing core banking systems and financial management solutions since 1985. With a focus on flexibility, feature-rich products, and cost-effective state-of-the-art platforms, Smart Solution serves a global client base in Canada, the USA, the Caribbean, and Southeast Asia.

Founded in 1959, JTACCUL is a member-owned financial institution dedicated to serving teachers and education sector workers who are members of the Jamaica Teachers' Association. Committed to enhancing the economic welfare and personal well-being of its members, JTACCUL empowers individuals to "Be Their Best" by helping them "start and stay on the road to success."

Media Contact Raniero Corsini Smart Solution Email: rcorsini@smartsolution.com Website: <u>https://www.smartsolution.com/</u>

lean Tait, President & CEO Smart Solution +19057170095 ext. email us here Visit us on social media: LinkedIn

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