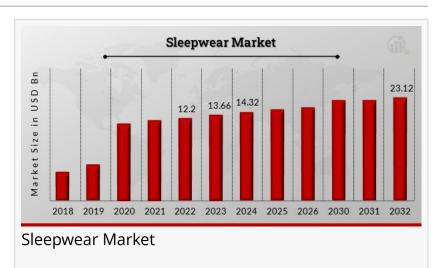


Sleepwear Market Set to Soar with a CAGR of 9.61% During 2024-2032 | Industry is Dominated by The North American Region

Sleepwear Market Research Report Information By Type, By Material, By End User, By Distribution Channel, And By Region

NEW YORK, NY, UNITED STATES, March 17, 2025 /EINPresswire.com/ -- In 2022, <u>Sleepwear Market</u> Size was estimated to be worth USD 12.2 billion. With a compound annual growth rate (CAGR) of 9.61% from 2024 to 2032, the sleepwear market is expected to



increase from USD 14.32 billion in 2024 to USD 23.12 billion by 2032. The two main factors propelling the clothing industry's expansion are the growing number of working women and product innovation.

Sleepwear, once considered a basic necessity, has evolved into an essential part of modern-day lifestyles, reflecting comfort, personal style, and even status. A surge in demand for sleepwear products is fueled by growing awareness about the importance of sleep and comfort, as well as an increasing inclination toward premium, fashionable sleepwear options. Consumers are looking for clothing that not only ensures a good night's sleep but also meets their aesthetic preferences and personal comfort requirements. As a result, manufacturers and brands are innovating their designs, fabrics, and styles to cater to a diverse and evolving market.

- Jockey International (US)
- PVH Corporation (US)
- Triumph International (Switzerland)
- MAS Holding (Sri Lanka)

- Sleepy Jones. (US)
- Victoria's Secret & Co. (US)
- American Eagle Outfitters Inc. (US)
- Marks & Spencers (UK)
- Hanky Panky Ltd (US)
- Hanesbrands. (US)

By type, the sleepwear market is segmented into top wear, bottom wear, night dresses & gowns, sleepwear sets, and others. Among these, the sleepwear set category is dominating the market due to its rising popularity as a convenient, coordinated option for both men and women. Consumers prefer matching tops and bottoms, especially in cotton and silk materials, for the blend of comfort and style they offer. Night dresses and gowns, predominantly popular among women, are also experiencing increased demand due to their elegant appeal and breathability. Bottom wear, such as pajama pants and shorts, is gaining traction among male consumers, while top wear, including nightshirts and t-shirts, remains a staple choice across all demographics.

In terms of material, cotton remains the most preferred fabric in the global sleepwear market. Its breathable nature, softness, and skin-friendly properties make it an ideal choice for consumers of all age groups. Cotton sleepwear also appeals to environmentally conscious consumers, thanks to the availability of organic and sustainably sourced options. Wool, although a niche segment, is popular in colder regions due to its warmth and coziness. Meanwhile, silk is experiencing a surge in demand among luxury-conscious consumers who prioritize comfort, aesthetics, and a premium feel. The others category, which includes fabrics like satin, bamboo, and blends, is also gaining popularity due to its functional attributes like moisture-wicking and temperature regulation.

The end user segment of the sleepwear market is divided into female, male, and kids. The female segment holds the largest share of the market and is expected to continue leading over the forecast period. Factors contributing to this dominance include increased female spending power, a growing interest in fashionable and luxurious sleepwear, and the influence of social media and celebrity endorsements. The male segment is also witnessing steady growth as modern men are becoming more conscious of their comfort and personal grooming. The kids' segment, on the other hand, is flourishing as parents increasingly opt for high-quality, comfortable, and safe sleepwear materials for their children. Bright colors, cartoon-themed prints, and organic fabrics are particularly popular choices in this segment.

By distribution channel, the market is segmented into store-based and non-store-based channels. Store-based distribution, including supermarkets, hypermarkets, specialty stores, and

brand outlets, continues to dominate due to the customer preference for physically examining the fabric, fit, and design before purchasing. However, the non-store-based segment, primarily comprising e-commerce platforms and company-owned websites, is rapidly gaining momentum. The convenience of online shopping, availability of a wide range of products, easy return policies, and frequent discounts are some of the factors driving this segment. Particularly post-pandemic, the shift toward digital shopping has accelerated, encouraging brands to strengthen their online presence and direct-to-consumer strategies.

Regionally, the sleepwear market is analyzed across North America, Europe, Asia-Pacific, and the Rest of the World. North America currently leads the global market, owing to the high disposable income of consumers, greater awareness of sleep health, and strong penetration of premium sleepwear brands. The region is also witnessing growing interest in sustainable and organic fabrics, further shaping consumer buying behavior. Europe follows closely, with a strong presence of high-end brands and an increasing demand for stylish and functional sleepwear. The Asia-Pacific region is projected to witness the highest growth rate during the forecast period. This can be attributed to the rising middle-class population, increased urbanization, and a growing emphasis on personal grooming and comfort. Countries such as China, India, and Japan are leading contributors to the region's market growth. The Rest of the World region, including the Middle East and Africa, is also showing promising opportunities as consumers increasingly adopt Western lifestyles and fashion trends.

Key drivers propelling the sleepwear market growth include the rising awareness about sleep health, increasing inclination toward fashionable loungewear and home wear, and the surge in online retail penetration. The pandemic-driven work-from-home culture further blurred the lines between traditional homewear and outerwear, spurring demand for versatile and stylish sleepwear options that can double as loungewear. Additionally, increasing promotional activities by key players, collaborations with celebrities and influencers, and advancements in textile technology are boosting the market. Many brands are now incorporating sustainable and ethical practices in their manufacturing processes, responding to the demand from environmentally conscious consumers.

However, the market does face certain challenges, such as price sensitivity in developing markets and intense competition among players leading to price wars. Counterfeit products and a lack of brand awareness in some regions are other factors that can limit market growth. Despite these challenges, technological innovations in fabric development, such as the integration of moisturewicking technology, anti-bacterial properties, and temperature control, are offering new avenues for expansion. EXECUTIVE SUMMARY MARKET INTRODUCTION RESEARCH METHODOLOGY MARKET DYNAMICS MARKET FACTOR ANALYSIS....

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