

Vietnamese Garment Manufacturer Offers French Uniform & Workwear Companies Premium, Cost-Effective Solutions

French Uniform & Workwear Companies Gain a Competitive Edge with Vietnamese Manufacturing Expertise

HO CHI MINH, VIETNAM, March 24, 2025 /EINPresswire.com/ -- French companies specializing in uniforms and workwear face a dynamic market demanding both superior quality and competitive pricing. Dony Garment, a leading Vietnamese apparel manufacturer with a strong European footprint, is uniquely positioned to become their strategic partner. Offering specialized contract manufacturing services, Dony Garment empowers French businesses to optimize their supply chains, enhance their product offerings, and thrive in the demanding French market.

Discover how Dony Garment leverages EVFTA advantages to provide EU-standard uniform solutions for the French market. Learn about certifications, capabilities, and successful European projects.

French Industrial Uniform Market: Detailed Analysis and Business Opportunities

The French industrial uniform market is experiencing strong growth, with



Made in Vietnam, Designed for France: Premium Contract Manufacturing for French Uniforms & Workwear



French Uniform & Workwear: Unlock Cost Savings Without Compromising Quality with Vietnamese Manufacturing

market size projected to increase from €523.96 million in 2024 to €574.95 million by 2028 (1). This growth is driven by several key factors:

- Rising demand for professional apparel across industrial, service, and healthcare sectors
- Stringent safety regulations compelling businesses to invest in high-quality protective clothing
- Trend toward high-tech fabrics with sportswear-inspired functionalities including moisture-wicking and ergonomic design
- Sustainability requirements demanding durable, reliable, reusable, and recyclable products



French Style, Vietnamese Value: Dony Garment's Contract Manufacturing Advantage for European Market

While leading companies in the French market such as Lafont, Cepovett, Delta Plus, and Dassy continue to innovate, significant opportunities exist for foreign manufacturers capable of delivering high-quality products at competitive prices.

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By choosing Dony Garment, French businesses gain access to Vietnam's skilled and adaptable workforce, cutting-edge manufacturing infrastructure, and advantageous trade relationships with Vietnam.”
*states Mr. Pham Quang Anh,
CEO of Dony Garment*

"We recognize the high standards and specific requirements of French uniform and workwear companies," states Mr. Pham Quang Anh, CEO of Dony Garment. "Our contract manufacturing services are meticulously designed to address these needs. By choosing Dony Garment, French businesses gain access to Vietnam's skilled and adaptable workforce, cutting-edge manufacturing infrastructure, and the advantageous trade relationship between Vietnam and the European Union. This translates directly into significant cost efficiencies without any compromise on the premium quality expected in the French market. Our extensive experience working

with European clients means we are intimately familiar with European quality expectations and regulatory compliance."

EU Standards and Certification Requirements: Comprehensive Compliance

Dony Garment has established a production system that strictly adheres to EU regulations, particularly:

1. Regulation (EU) 2016/425 for Personal Protective Equipment:

- Three-tiered protection classification, with Category III requiring the highest protection level
- Protection against hazards including electric arc, heat, flame, and chemicals
- Mandatory regular quality inspections and product monitoring

2. Ecodesign for Sustainable Products Regulation (ESPR):

- Implemented June 2024
- Mandates recycled material usage and complete traceability
- Digital Product Passport (DPP) requirement for all products

3. REACH Regulation for chemical safety:

- Restricts hazardous substances in textile products
- Strictly controls per- and poly-fluoroalkyl substances (PFAS)
- Requires regular testing and certification

4. Corporate Sustainability Reporting Directive (CSRD):

- Requires detailed disclosure of environmental, social, and governance matters
- Mandates reporting on greenhouse gas emissions and supply chain transparency

Dony Garment's certification portfolio includes:

- REACH compliance certification from Germany, ensuring products are free from harmful substances
- ISO 9001:2015 Quality Management, guaranteeing international standard production processes
- Environmental management certifications, confirming commitment to ecological responsibility

EVFTA Benefits and 2024-2025 Trade Statistics

The EU-Vietnam Free Trade Agreement (EVFTA) has created unprecedented opportunities for Vietnam's textile industry in the EU market. Current statistics reveal significant growth trends in the sector. Textile exports from Vietnam to the EU grew by 10.61% during the first 10 months of 2024, a slight increase of 0.11% compared to the same period last year.

The total export value reached €3.5 billion, representing a 10.61% year-on-year increase. The EVFTA preference utilization rate has reached 35.2%, marking a substantial improvement of 20.4% compared to 2020 levels. Country-specific performances show varied results, with exports to the Netherlands surging by 25.82% to \$998.82 million, while exports to Germany experienced a 9.01% decline to \$633.89 million.

Key EVFTA benefits for Dony Garment include:

- 0% tariff rate for textile products by 2027 [\(2\)](#)
- Vietnam's advancement to 6th position among the EU's largest textile exporters [\(3\)](#)
- Market share increase from 3.3% in 2020 to 4.3% in 2023 in total EU textile imports from outside the bloc

Successful European Projects: Proven Capabilities

Dony Garment has implemented numerous successful projects in the European market, demonstrating the capacity to meet stringent EU standards:

1. Protective Uniform Project (March 2022):

- Supplied 50,000 sets of protective uniforms to European industrial enterprises
- Full compliance with EU fire and chemical resistance standards
- Achieved 98% customer satisfaction rating

2. Supply Chain Expansion (December 2024):

- Established partnerships with 3 major French distributors
- Increased production capacity by 30% to meet European market demand
- Reduced delivery time to 15-20 days, 40% faster than industry average

3. Sustainable Fashion Initiative:

- Launched product line meeting 86 EU green criteria
- Incorporated 45% recycled materials in production
- Reduced water usage by 30% in manufacturing processes

4. CBAM Adaptation (2024-2025):

- \$2 million investment in green production technology
- 25% reduction in carbon emissions across manufacturing processes
- Full compliance with EU Carbon Border Adjustment Mechanism requirements

Dony Garment's Competitive Advantages

Dony Garment possesses unique competitive advantages in supplying industrial uniforms to the French market:

- Rapid delivery: 15-20 days compared to industry average of 30-45 days
- Diverse designs: Over 200 design templates meeting requirements across various industries
- Professional design team: 25 designers with international experience and a deep understanding of European preferences
- Modern production system: \$5 million investment in automated production lines
- International quality standards: Product defect rate below 0.5%, significantly lower than industry average

Conclusion

Established in 2017, Dony Garment has rapidly become a leading manufacturer of high-quality apparel, specializing in uniforms, workwear, and corporate apparel. By combining international-standard product quality, competitive pricing through EVFTA benefits, and commitment to sustainable development, Headquartered in Ho Chi Minh City, Vietnam, the company serves a global clientele, with a strong

focus on delivering exceptional quality, innovative solutions, and unparalleled customer service.

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