

# Polymer Medical adds contract packager James Alexander Corp. to customer line-up

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ORCHARD PARK, NY, UNITED STATES, April 15, 2025 /EINPresswire.com/ -- [Polymer](#) Medical has ramped up production of single-use [plastic ampoules](#), among other solutions, for Blairstown, N.J.-based James Alexander, Corp., a manufacturer, custom filler, and contract packager. Polymer Medical and James Alexander Corp. initially signed a contract in 2024 with the work now continuing and growing. After putting a contract in place with Polymer Medical, James Alexander's first step was transferring its [tooling](#) to the Orchard Park, N.Y.-based firm.



Polymer Medical has added new injection molding machines to its Orchard Park, N.Y., facility to meet orders from clients.

"Our plastic ampoules can be tricky to manufacture consistently," said Dave Robinson, president of James Alexander Corp. "Polymer Medical's personnel have a long track-record for understanding tool transfer, how to make sure a tool is in operating condition, validating it, making sure it's in good repair."

"The dispensing solutions James Alexander manufactures for industries like pharmaceuticals and personal care are critical, so when we validate tools during transfer, we're looking at whether anything needs to be upgraded, repaired, and more," said Ben Harp, president of Polymer Medical. "Our products touch patients; safety and quality are integral for the medical devices we develop and manufacture."

"We trust Polymer Medical; they know manufacturing, specifically the products we're making for our customers," added Robinson. "Nowadays, with so many acquisitions in the industry, a lot of businesses run themselves like cash machines. These companies don't truly understand operations and customers."



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*Dave Robinson, president of  
James Alexander Corp.*

Plastics industry veterans Harp and Tom Rybicki, vice president of Operations for Polymer Medical, launched the Orchard Park firm in March 2024 to provide healthcare and biosciences clients with contract injection-molding and assembly services. The company's focus is producing critical drug-delivery systems, medical disposables, medical device assemblies, specialty packaging, and pharmaceutical disposables among other services.

William Perry

MARCH 24 MEDIA LLC

+1 716-652-1762

[bperry@march24media.com](mailto:bperry@march24media.com)

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