

## Potential Business Insights from Zudio's Thriving Streak in Dubai

YRC shares insights from Zudio's Dubai success to help fashion entrepreneurs refine business ideas and retail strategies for 2025.



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Empowering Retail & E-commerce businesses worldwide."

Nikhil Agarwal

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Dubai is often dubbed as a shopping paradise visited by customers from all over the world. The city houses some of the best malls in the world. Almost every big fashion brand has a presence in Dubai. In general, it is common to see certain premium features across all fashion retail outlets

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The significance of localisation needs no separate highlight especially, for fashion brands and businesses intending to or already serving in a non-home market. The scope of localisation is wide and includes minor and major adjustments in areas like product design/selection, marketing communication, store layout planning, CX strategy, channel strategy, and compliance. Regional and local adaptations are not alien requirements especially when formulating business models. Even proven business models (elsewhere) must go through the test of local conditions (of a foreign market). For example, product design and selection of fabrics must find their due weightage in product decisions and products are integral to value propositions.

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