

# Balfour Capital Welcomes Ana Maria Pintilie as Investment Advisor - Italy

*Hedge Funds, Investments, Trading*

YVERDON-LES-BAINS, SWITZERLAND,  
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Balfour Capital Group Appoints Ana  
Maria Pintilie to Expand Multinational  
Advisory and Real Estate Capabilities



Balfour Capital Group (BCG), a globally recognized investment and wealth management firm, is proud to announce the appointment of Ana Maria Pintilie as a Senior Consultant, further solidifying its strategic presence across Europe and reinforcing its reputation for delivering exceptional financial and advisory services to a diverse international clientele.

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True success in business and real estate comes from blending intuition, strategy, and relentless dedication to excellence.”

*Dona Bertarelli, Swiss-Italian businesswoman, investor, and philanthropist*

Ana Maria brings more than six years of cross-disciplinary experience in financial services, luxury real estate, and corporate consultancy throughout Italy and Switzerland. Fluent in six languages and highly adept at managing multifaceted client relationships, she is poised to play a critical role in enhancing BCG’s operational reach and bespoke service offerings within high-growth, multicultural markets.

In her current capacity at DSU Corporate, Ana Maria has distinguished herself in financial consulting by overseeing client advisory services, account coordination, and operational optimization. Her track record of streamlining processes and cultivating lasting client relationships reflects a deep understanding of both financial structures and human dynamics—a combination that aligns with BCG’s philosophy of personalized, performance-driven service.

Her consulting experience is complemented by a prestigious collaboration with Lionard Spa, a leader in the luxury real estate market based in Florence. Operating under a formal cooperation agreement, Ana Maria manages high-end property marketing, client liaison, business negotiations, and property visit coordination—all under full managerial and organizational autonomy. Her work in this space underscores her capability to deliver value at the intersection

of financial insight and luxury asset management, while adhering to the highest standards of confidentiality and regulatory compliance.

Ana Maria's earlier career in Switzerland includes notable roles such as Assistant Manager and Real Estate Consultant at ImmoSky AG, where she handled complex property transactions from initial client engagement through closing. Her multilingual abilities—Italian, English, Spanish, German, Romanian, and Ukrainian—allowed her to seamlessly serve an international clientele, enhancing her reputation as a culturally attuned and results-oriented advisor.

She later held a key position at Ecoamon SAGL, where she managed front-office operations, accounting functions, and high-level international sales presentations. Her balanced approach to technical, operational, and client-facing responsibilities has consistently proven her to be a dynamic asset in both corporate and entrepreneurial settings.

Ana Maria's diverse background also includes roles in fashion and telecommunications, notably collaborating with global fashion houses such as Gucci, Dior, Versace, and Fendi, and managing customer service operations at Vodafone. These experiences reflect her versatility, creative problem-solving, and commitment to excellence across sectors.

Her educational foundation is equally multifaceted, encompassing digital marketing, graphic design, real estate, e-commerce, and architectural studies at the esteemed Liceo Piero della Francesca in Tuscany. She is proficient in tools such as Adobe Creative Suite, Rhino 3D, SAP, and G-Suite, equipping her with a robust technical toolkit to support diverse client needs in a digital-first landscape.

Ana Maria's appointment signifies Balfour Capital Group's strategic ambition to deepen its presence in continental Europe, particularly in the Italian and Swiss markets, and to further integrate luxury real estate advisory with global wealth management solutions. Her integrity, adaptability, and client-first mindset align with BCG's core values and strengthen its capacity to deliver high-impact results for high-net-worth individuals, investors, and institutions.

About Balfour Capital Group:

Balfour Capital Group is a leading international investment and wealth management firm serving high-net-worth individuals, family offices, and institutional clients. With a global presence and a reputation for bespoke financial strategies, BCG offers comprehensive solutions across asset management, real estate, tax advisory, and cross-border investment consulting.

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