

Nata De Coco Market to Reach USD 1,572 Million by 2035, Driven by Rising Demand for Healthy Snacks | FMI

The Nata de Coco market is experiencing steady growth driven by increasing consumer demand for healthy, plantbased alternatives in food products.

NEWARK, DE, UNITED STATES, May 9, 2025 /EINPresswire.com/ -- The global nata de coco market was valued at USD 807.4 million in 2024. With growing demand, the market expanded further in 2025, reaching USD 854.2 million. Over the forecast period from 2025 to 2035, the global nata de coco market is projected to grow at a CAGR of 6.3%, culminating in



a value of USD 1,572.0 million by 2035. This strong growth trajectory is fueled by a surge in consumer interest toward healthier snack alternatives and functional foods that support digestive health.



The Nata de Coco market is bubbling with growth, driven by rising consumer demand for healthier, plantbased snacks—transforming a once niche product into a global sensation!"

Nandini Roy Chaudhari

One of the most notable drivers behind the market expansion is the increasing consumer preference for health-conscious eating. With a growing focus on balanced diets and weight management, individuals are actively seeking alternatives to high-calorie, sugar-heavy snacks. Nata de coco stands out as a desirable choice, being low in calories and high in insoluble dietary fiber. This fiber not only promotes digestive health and prevents constipation but also enhances satiety, making it an excellent option for those aiming to regulate calorie intake and support gut health.

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- The global nata de coco market is projected to expand at a 6.3% CAGR from 2025 to 2035.
- Market value will rise from USD 854.2 million in 2025 to USD 1,572.0 million by 2035.
- Health-conscious consumers are driving demand for low-calorie, fiber-rich foods.
- Asia-Pacific remains the largest market, with North America and Europe showing steady growth.
- Product innovation and clean-label trends are shaping competitive strategies.

The global nata de coco market is on a robust growth trajectory, fueled by a surge in consumer interest in plant-based dessert ingredients and healthy snack alternatives from coconut. Nata de coco, a fermented coconut gel, has gained immense popularity as a low-calorie, high-fiber treat among health-conscious consumers worldwide.

According to recent analyses, the nata de coco market growth forecast 2025–2035 suggests strong momentum driven by its expanding applications in desserts, beverages, and ready-to-eat convenience foods.

The rise of coconut-based functional foods and vegan-friendly dessert ingredients is significantly boosting the nata de coco dessert industry trends. With increasing demand for dietary fiber sources from coconut, manufacturers are developing innovative formulations of nata de coco to cater to the growing market for health and wellness products.

Consumers, particularly in urban areas, are seeking products that align with their lifestyles — emphasizing clean labels, plant-derived ingredients, and gut health benefits. Nata de coco nutritional benefits such as being rich in fiber and low in cholesterol make it a top choice for modern food products.

The innovative applications of nata de coco in desserts and beverages are expanding. Food manufacturers are incorporating nata de coco into ready-to-eat nata de coco cups, bubble teas, fruit cocktails, and frozen yogurt products.

Additionally, the market is seeing a surge in demand for new flavor profiles such as lychee, mango, strawberry, and green tea. Nata de coco market segmentation by flavor and packaging

reveals a shift towards single-serve, convenient packaging formats aimed at busy consumers.

Private label brands are also contributing to growth by offering customizable nata de coco products, further expanding the availability across various retail channels.

The impact of health and wellness trends on nata de coco sales cannot be overstated. As consumers become more aware of the importance of dietary fiber, probiotics, and natural ingredients, nata de coco's appeal continues to grow.

Moreover, the emphasis on sustainable coconut farming impact and ethical sourcing is influencing purchasing decisions. As nata de coco is a by-product of coconut water fermentation, its production supports coconut water by-products utilization and minimizes waste, aligning with global sustainability goals.

The supply chain challenges in nata de coco production, including fluctuations in coconut supply and labor shortages, are being addressed through technological innovations and improved farming practices, ensuring a steady market supply.

USA:

The U.S. market is set to grow at a 4.6% CAGR from 2025 to 2035. Rising awareness about dietary fiber intake and the trend toward low-calorie snacking are key drivers.

Germany:

Germany's market will expand at a 4.3% CAGR, driven by strong demand for plant-based and clean-label food options.

China:

China is forecasted to register a robust 6.0% CAGR, fueled by the country's growing middle-class population and heightened health consciousness.

Japan:

Japan will maintain a 4.9% CAGR growth rate, with nata de coco continuing to be a popular dessert ingredient in beverages and sweets.

India:

India is projected to experience the highest growth at 6.4% CAGR, attributed to increasing disposable income and a shift toward functional foods in urban centers.

The nata de coco market is moderately consolidated with a mix of established players and emerging brands competing on product innovation and quality. Key market participants include:

- Asia Farm
- Coconut Delight
- Fuji Natural Foods
- Goya Foods
- Jacobi International
- Kenkko Corporation
- Pan Asia Holdings
- Super Coco
- Tropical Harvest
- Universal Ingredients
- Others

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By End User:

By end user, the industry has been categorized into Ice Cream, Dessert, Beverages and Syrups, Jellies, and Confectionery.

By Distribution Channel:

By distribution channel, the industry has been categorized into Retailer, Supermarket/Hypermarket, Convenience Store, and Online.

By Region:

Industry analysis has been carried out in key countries of North America, Latin America, Western Europe, Eastern Europe, Asia Pacific (APAC), Middle East & Africa (MEA), and Japan.

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Future Market Insights Inc. Christiana Corporate, 200 Continental Drive, Suite 401, Newark, Delaware – 19713, USA T: +1-347-918-3531

Website: https://www.futuremarketinsights.com

Ankush Nikam
Future Market Insights, Inc.
+91 90966 84197
email us here
Visit us on social media:
LinkedIn
Facebook
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