

How Local Market Trends Are Shaping Home Remodeling Decisions

With real estate inventory tightening, homeowners wonder which upgrades offer the best return on investment. A seasoned Montrose realtor provides her insights.

MONTROSE, CO, UNITED STATES, May 13, 2025 /EINPresswire.com/ -- With real estate inventory tightening and buyers expecting more, local homeowners are increasingly asking: Which home upgrades offer the best return on investment?

Montrose County's real estate market continues to remain active. As of April 2025, the median list price for homes reached \$565,950, marking a 13.4% increase over last year. At the same time, homes are taking longer to sell, with an average of 94 days on the market, up from 72 days in 2024. This means it's essential to make the most intelligent decisions on where to invest money before selling a home, even if that sale is years later.

According to Delphine Jadot, a Realtor with <u>Team Colorado Living</u> (part of Keller Williams Realty), one factor outweighs the rest when preparing a home for sale: "Move-in ready is key." Buyers want a house that looks cared for and requires minimal work before moving in.

Jadot emphasizes that kitchen remodels make the most sense in improving a home's value. "Even something as simple as upgrading the appliances can go a long way," she says. However, she cautions that not every renovation guarantees a high return. "It's important to check with a real estate professional before making big investments. What makes sense in one neighborhood might not in another."

She also highlights flooring and paint as two high-impact, lower-cost updates that provide immediate visual improvements. Meanwhile, more intricate projects like kitchen and <u>bathroom remodels</u> depend heavily on the scale of the work and the local market. Landscaping, solar installations, and exterior updates can also play a role in increasing curb appeal and value, but may not pay for themselves.

Ultimately, Jadot says that cleanliness and attention to detail often speak louder than price tags. "Clean goes further than painting," she notes. "If a home feels maintained and ready to live in, it makes a huge difference."

Homeowners considering updates are encouraged to consult a trusted local real estate agent to

identify the most strategic investments for their specific property and goals. Furthermore, homeowners should use due diligence when selecting a home remodeling company to partner with for upgrades.

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