

## The Boutique: How to Start, Scale, and Sell a Professional Services Firm Surpasses 10,000 Copies Sold on Amazon

Milestone Marks a Testament to the Growing Influence of Collective 54's Proven Framework for Scaling Professional Services Firms

DALLAS, TX, UNITED STATES, May 22, 2025 /EINPresswire.com/ -- The Boutique: How to Start, Scale, and Sell a Professional Services Firm Surpasses 10,000 Copies Sold on Amazon

Milestone Marks a Testament to the Growing Influence of Collective 54's Proven Framework for Scaling Professional Services Firms

Collective 54, the first community exclusively for founders of professional services firms, is proud to announce a major milestone for its foundational resource: The Boutique has sold over 10,000 copies on Amazon.



First published to guide founders of boutique professional services firms through the complexities of scaling and exit strategies, The Boutique: How to Start, Scale, and Sell a Professional Services Firm has rapidly gained traction among Founders. The book outlines the proven strategies that have helped Collective 54 members unlock transformational growth, culminating in successful exits.

Prospective members of Collective 54 often cite The Boutique as their introduction to the community's unique value. One Amazon reviewer writes:

"The Boutique is a well-put-together, helpful business book for anyone trying to start a boutique,

scale it or even sell it. The author provides some excellent advice, and I like the writing style - authoritative, knowledgeable, but still patient and laid-back. A great combination that is hard to achieve.

The book is easy to read, and it's best used as a reference guide to your business. The author provides helpful checklists in chapters, so it all feels very structured and systematic; definitely, a plus when it comes to business advice books. The market for business books is bloated, as it seems to me; however, there's always room for a well-written guide like The Boutique. Check it out!"



The announcement comes on the

heels of another major achievement: Collective 54's 50th member exit, announced on May 14, 2025. These back-to-back milestones signal the increasing demand for practical, community-driven solutions to the challenges of scaling professional services firms.

How Collective 54 Helps Founders Succeed

Collective 54 is designed for a specific audience: founders of professional services firms in NAICS 54. The community provides members with access to a peer network of growth-oriented founders, actionable insights, and expert resources that help members scale faster, increase profitability, and successfully exit when the time is right.

What makes Collective 54 unique is its focus on what founders want most: to make more money, make scaling easier, and make an exit achievable. Members gain the wisdom of those who have successfully navigated the journey before them, enabling smarter decisions and faster results.

## About Collective 54

Collective 54 is the first community exclusively for founders of professional services firms. Designed to help these founders make more money, make scaling easier, and make an exit achievable, the Collective 54 community has six key features.

1. Network – A curated community of founders who apply and are admitted based on strict criteria, ensuring every member is a peer worth knowing.

2. Content – Actionable learning content with proven best practices, proprietary methodologies, practical tools, pre-configured templates, and on-demand courseware tailored to scaling professional services firms.

3. Data – Insights based on data to value the firm and guide key financial decisions.

4. Coaching – Personalized support through one-on-one sessions, small-group coaching, and structured mentor-protégé relationships.

Events – Impactful weekly virtual sessions, monthly deep-dives, local workshops, and the annual flagship event, The Reunion. All designed for real-time learning and connection.
Software – Purpose-built member portal featuring a searchable directory, event calendar,

meeting archives, and a business exchange for member-to-member referrals.

Collective 54 serves NAICS 54 which includes consulting, IT services, marketing agencies, accounting and finance, legal services, architectural and engineering services, design, and software development firms. With a few hundred members across North America, the community continues to fuel growth and success stories throughout the professional services sector.

Learn more about how Collective 54 works: <u>https://www.collective54.com/what-is-collective-54/</u>

Listen to the Pro Serv Podcast: https://www.collective54.com/podcast/

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