

Chartered Institute Launches CRS™ for Retail Leaders to Advance Retail Forecasting and Inventory Precision

Chartered Institute Launches CRS™

Certified Program to Empower Retail

Leaders with Data-Driven Strategies in Sales Forecasting and Inventory Optimization

SINGAPORE, SINGAPORE, July 21, 2025 /EINPresswire.com/ -- The [Chartered Institute of Professional Certifications](https://www.charteredcertifications.com)

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The CRS™ program delivers the practical knowledge and analytical skills needed to drive forecasting accuracy and operational agility in modern retail environments.”

Bok Yan Lo

(www.charteredcertifications.com), a globally recognized leader in executive education and professional development, is excited to announce the launch of the Certified Retail Sales Forecasting and Inventory Optimization Manager (CRS™) program. Developed in partnership with top-tier supply chain strategists, retail data scientists, and industry leaders, this advanced certification program is designed to empower retail professionals with cutting-edge forecasting methodologies and inventory optimization strategies.

The CRS™ program responds to growing industry demand for professionals who can leverage data-driven insights to forecast sales trends accurately, manage inventory with precision, and reduce operational inefficiencies. As global retail environments face heightened volatility and customer expectations for real-time availability rise, the ability to integrate predictive analytics with agile inventory management has become essential for retail success.

Participants of the CRS™ program will gain comprehensive expertise across a wide range of critical areas, including sales forecasting models, demand planning, inventory replenishment strategies, data analytics, AI applications in forecasting, and performance monitoring using key retail KPIs. The program also features hands-on simulations and real-world case studies to ensure immediate applicability in retail and supply chain roles.

“With increased complexity in consumer demand patterns, the ability to anticipate and respond with strategic inventory actions has become a differentiator in retail competitiveness,” said Bok Yan Lo, Managing Director of the Chartered Institute of Professional Certifications. “The CRS™

program delivers the practical knowledge and analytical skills needed to drive forecasting accuracy and operational agility in modern retail environments.”

Accredited by the Chartered Institute of Professional Certifications, the CRS™ program offers flexible learning options, including [on-demand](#) and instructor-led [live](#) formats. The certification is independently accredited by CPD, ensuring it meets the highest standards of Continuing Professional Development. Upon successful completion of the program and passing the certification exam, participants will attain the Certified Retail Sales Forecasting and Inventory Optimization Manager (CRS™) designation. This globally recognized trademarked credential validates their expertise and positions them as leaders in retail forecasting and inventory control.



For more information about the CRS™ program and registration options, please visit:

To register for the on-demand program:

<https://charteredcertifications.com/learning/courses/crs>

To register for the live instructor-led program:

<https://charteredcertifications.com/learning/courses/crs-live>

About Chartered Institute of Professional Certifications

The Chartered Institute of Professional Certifications is a globally recognized authority in professional skills certification, with a membership of over 90,000 individuals worldwide. We collaborate with distinguished thought leaders and industry experts from renowned institutions to design and deliver comprehensive certification programs. Our accredited certifications, trademarked professional charters, and designations are awarded exclusively to those who have demonstrated expertise by successfully completing our programs. Additionally, all our certified programs have been independently certified and accredited by CPD to adhere to the highest standards of Continuing Professional Development principles.

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