

## Cyviz to Highlight Channel-First Strategy and Advanced AV Solutions at InfoComm 2025

ORLANDO, FL, UNITED KINGDOM, June 3, 2025 /EINPresswire.com/ -- Cyviz, a global leader in advanced visualization and collaboration solutions, is pleased to announce its participation in InfoComm 2025, the premier event for AV professionals, taking place in Orlando, Florida, from June 11–13, 2025.

Located at booth #3269, Cyviz will spotlight its expanded channel-first



Microsoft Innovation Hub | Cyviz Technology

partner program and showcase cutting-edge AV technologies designed to empower integrators and consultants in delivering high-impact collaboration environments.

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Chris Lewis | Cyviz EVP North America.

Key Highlights at InfoComm 2025

Expanded Channel Partner Program
Cyviz will unveil its enhanced partner program, purposebuilt for AV integrators and consultants. This initiative is
designed to help partners scale their businesses through a
recurring revenue model, backed by Cyviz' robust
technology stack and dedicated channel support. The
program reflects Cyviz' commitment to a channel-first
strategy, offering partners the tools, training, and
resources needed to succeed in today's evolving AV

landscape.

Support for <u>Microsoft</u> Teams Rooms Certified Devices Cyviz solutions are fully compatible with all Microsoft Teams Rooms certified device partners, including HP Poly, Logitech, Lenovo, and Shure.

**Next-Generation Collaboration Solutions** 

Attendees will experience Cyviz' latest innovations for high-performance collaboration spaces, including corporate environments, innovation centers, and mission-critical command and control rooms.

Cyviz Core Technology Demonstrations
Live demos will feature Cyviz' configurable AV room
control software, remote AV hardware management
via a new SaaS cloud platform, Monitoring &
Management SaaS for IoT devices, dynamic multiwindowing video processing, and seamless
integration with Microsoft Teams Rooms.

"We're excited to demonstrate how our channel-first approach enables AV integrators and consultants to scale recurring revenue streams with confidence," said Chris Lewis, Cyviz EVP North America.



Chris Lewis | Cyviz, EVP North America

"Our investment in Cyviz Core Technology and partner enablement reflects our commitment to delivering differentiated solutions for high-impact collaboration."

A Growing Ecosystem of Strategic Partnerships

Cyviz continues strengthening its presence in the U.S. and globally through a growing ecosystem of strategic partnerships with leading technology providers, including Microsoft, <u>Accenture</u>, and IBM.

Most recently, Cyviz joined forces with <u>IBM and Cloud Range</u> to enhance cybersecurity across U.S. higher education institutions as part of the IBM Cyber Campus initiative.

Through this collaboration, Cyviz technology powers immersive, real-world cyberattack simulations, helping close the cybersecurity skills gap by preparing students for the demands of modern cybersecurity roles.

"By enabling immersive, advanced learning environments, we're helping institutions and organizations prepare the next generation of cybersecurity professionals", said Chris Lewis.

This growing ecosystem of strategic partnerships reinforces Cyviz' ability to support enterprise clients, public institutions, and technology partners alike, scaling impact through a focused and partner-first approach.

## Contact for Channel Inquiries

For more information about Cyviz' participation at InfoComm 2025 or to learn more about the partner program, please contact:

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