



Exterior Financial Group, Inc. Strengthens Commitment to Agent Success with Real-World Mentorship and Team Support

Exterior Financial Group highlights commitment to professional development of insurance agents through culture of mentorship, training & learning opportunities.

CHEEKTOWAGA, NY, UNITED STATES, June 5, 2025 /EINPresswire.com/ -- Exterior Financial Group, Inc. is proud to highlight its ongoing commitment to the professional development of new and aspiring insurance agents through its dynamic culture of mentorship, training, and real-world learning opportunities.



At Exterior Financial Group, mentorship is part of our DNA. New Agents benefit from being surrounded by experienced, supportive leaders who freely share their time, strategies, and insights. This collaborative, team-driven approach empowers new Agents to grow in confidence and skill, faster and with greater impact.

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Jamie Prickett, CEO & Co-founder

“Mentorship happens daily at Exterior,” says Jamie Prickett, CEO & Co-founder of Exterior Financial Group. “Our top-performing leaders are actively involved in helping new Agents learn the business and industry. From one-on-one coaching to fieldwork and team training calls, our leaders show up every day with one mission—building people, not just careers.”

Key Highlights of Exterior’s Mentorship Culture:

- Peer-to-Peer Support: New agents receive ongoing

guidance and encouragement from experienced team leaders and field builders.

- Hands-On Learning: From shadowing client meetings to co-hosting financial needs analyses, agents gain practical, real-world experience quickly.
- Online learning at your own pace: Agents are welcome to attend the Experior Academy, where they are guided step by step through all our processes, procedures, and trainings, with opportunities to explore new skillsets or enhance existing knowledge.
- Flexible Growth Opportunities: Training sessions, live workshops, and self-paced learning resources allow agents to develop at their own speed.
- Legacy Leadership: Senior agents are motivated to give back and create a lasting legacy by helping the next generation of insurance professionals succeed.

This focus on relationship-based learning has helped Experior Financial Group become one of the fastest-growing financial IMOs in North America, attracting both new talent and seasoned professionals looking for a more supportive and collaborative environment.

To learn more about career opportunities and the training and support available at Experior Financial, visit: <https://usa.experiorfinancial.com/mentorship-program-for-agents/>

About Experior Financial Group, Inc:

Experior Financial Group, Inc. is a leading provider of innovative solutions and expert guidance in the insurance and financial services industry, with a mission to serve clients with integrity and a commitment to building a legacy. Experior Financial Group, Inc., empowers its agents to succeed in business.

For more information, please visit <https://usa.experiorfinancial.com>.

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