

Teacher / Nurse Next Door Buyers Secure Seller Concessions at Twice the National Average

Aligned homebuying strategy reduces closing costs for educators and public servants nationwide

TAMPA BAY, FL, UNITED STATES, June 12, 2025 /EINPresswire.com/ -- In an increasingly competitive housing market, the [Teacher Next Door](#) Program is delivering a measurable edge for its program participants—securing seller-paid concessions at more than double the national average. While the industry standard for seller concessions hovers around 38%, Teacher Next Door buyers achieve them in 79% of transactions, thanks to a coordinated, advocacy-first approach.

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Teacher Next Door Doubles the National Average for Seller Concessions

For many teachers, [nurses](#), and other public servants, the path to homeownership is often blocked not by credit or income—but by upfront costs like closing fees. Through Teacher Next Door, that burden is dramatically reduced.

“

When every member of the team is committed to maximizing concessions, buyers benefit—plain and simple.”

*Cheri Aumond-McLean,
spokesperson for Teacher
Next Door*

“This is where strategy matters,” said a Cheri Aumond-McLean, spokesperson for Teacher Next Door. “Most lenders and agents don’t focus on seller concessions because they’re complex and require skillful negotiation. But we’ve built an entire system around it—because it changes what’s possible for the families we serve.”

Teacher Next Door’s model aligns trusted real estate professionals, experienced lenders, and support staff from day one to identify and negotiate opportunities for seller-paid concessions.

The results are significant:

- Closing costs reduced or eliminated, saving buyers thousands upfront
- Interest rates brought down, leading to lower monthly payments
- Stronger, more competitive offers, especially in tight markets



Teacher Next Door Program Logo

The program's emphasis on seller concessions is especially impactful for buyers who qualify for Teacher Next Door's additional benefits, including housing grants up to \$8,000 and down payment assistance up to \$15,000 or more in high-cost areas.

"When every member of the team is committed to maximizing concessions, buyers benefit—plain and simple," the spokesperson added. "It's not just about affordability. It's about fairness. Public service professionals deserve the same access to homeownership as anyone else, and we're helping make that happen."

By prioritizing strategy over shortcuts, Teacher Next Door continues to help frontline professionals overcome one of the most persistent obstacles to homeownership. In markets dominated by investors and cash buyers, Teacher Next Door levels the playing field—giving teachers, nurses, [law enforcement officers](#), and firefighters the support they need to succeed.

For more information about the Teacher Next Door Program or to check eligibility, visit www.TeacherNextDoor.us.

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