



First National Capital Corporation Releases Groundbreaking Research on ERP Financing Trends & Benchmarks for 2025

"ERP Financing Trends & Benchmarks 2025," provides organizations with critical insights into emerging financing strategies for ERP implementations.

IRVINE, CA, UNITED STATES, June 13, 2025 /EINPresswire.com/ -- First National Capital Corporation (FNCC) today announced the publication of its comprehensive research report, "[ERP Financing Trends & Benchmarks 2025](#)," providing organizations with critical insights into emerging financing strategies for enterprise resource planning implementations.

The research, based on data from 250+ recent ERP implementations across multiple industries, reveals significant challenges in traditional financing approaches as organizations continue to invest heavily in digital transformation initiatives.

"Our analysis identified a systemic disconnect between conventional financing structures and the realities of modern ERP implementations," said Ben Frank, Chief Revenue Officer at First National Capital Corporation. "With global ERP spending projected to reach \$147.7 billion in 2025, organizations need more sophisticated financing approaches that align with implementation phases and business outcomes."

Key Research Findings

Key findings from the research include:

- 51% of ERP implementations exceed scheduled timelines by an average of 30%
- 45% of projects experience budget overruns
- Cloud-based ERP financing has increased from 41% to 52% since 2023, while traditional capital expenditure models have declined from 32% to 24%
- Value-based financing components are gaining traction, increasing from 7% to 18% adoption since 2023

The report provides detailed analysis of industry-specific financing trends, emerging models, and ROI measurement frameworks that enable organizations to benchmark their approaches against industry standards.

"Financing strategies vary significantly by industry," noted Ben Frank. "Manufacturing companies allocate 15-20% of project costs to production systems integration, while healthcare

organizations dedicate 20-25% to compliance and security measures. These differences demand tailored financing approaches."

The research also establishes ROI benchmarks by industry, with break-even points ranging from 10-14 months in retail to 16-24 months in healthcare implementations.

Real-World Success Validates Research Findings

FNCC's research findings are reinforced by recent client successes that demonstrate innovative financing approaches in action. The recent implementation below showcases how customized financing structures address the specific challenges identified in the research:

IT Managed Services Provider Preserves Liquidity During \$4M ERP Rollout

A Midwest-based IT managed services provider faced the challenge of funding Phase II of a mission-critical \$4 million ERP implementation while preserving cash flow for operations and growth initiatives. FNCC structured a progress payment financing plan aligned with project milestones, featuring a 36-month amortization schedule that allowed vendor payments without depleting the client's liquidity reserves.

"This case exemplifies our research finding that 51% of implementations face timeline challenges," noted Ben Frank. "By aligning financing with milestones rather than traditional payment schedules, we helped the client navigate potential delays while maintaining financial flexibility."

The ERP platform now drives stronger internal reporting, greater operational efficiency, and improved scalability across the business, validating the investment despite the extended implementation timeline typical of complex ERP projects.

Industry Impact and Availability

First National Capital Corporation specializes in creating customized financing solutions for complex technology implementations. The company's team of ERP financing experts combines deep industry knowledge with innovative financial structures to help organizations maximize the value of their ERP investments.

The complete "ERP Financing Trends & Benchmarks 2025" report is available for download at <https://firstncc.com/erp-financing/>. Finance and IT leaders can also schedule consultations with FNCC's ERP financing specialists to discuss their specific implementation challenges.

About First National Capital Corporation

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