

Energy-Saving Folsom California Home Hits Real Estate Market, Listed by Top 1% Realtor Rachel Adams Lee

Nationally Recognized Top 1% by Wall Street Journal, Rachel Adams Lee Group with Keller Williams showcases home with owned Solar System in Folsom CA

FOLSOM, CA, UNITED STATES, June 18, 2025 /EINPresswire.com/ -- A beautifully maintained 3-bedroom, 2.5-bathroom home at 101 Wilson Ct has officially hit the market, listed by [Rachel Adams Lee](#), a top 1% real estate agent and founder of the Rachel Adams Lee Group at Keller Williams Realty. This corner-lot property features 2,185 square feet of energy-efficient, move-in ready living in one of Folsom's most desirable neighborhoods.



101 Wilson Ct -Folsom CA Home For Sale

Built in 1986, the updated home not only offers Solar, it also features an open-concept layout with natural light, connecting kitchen, dining, and family rooms. Recent upgrades include a new AC unit, water heater, oven, microwave, attic insulation, and an owned solar system. The fully fenced backyard offers mature trees, entertaining space, and potential for a pool. A peaceful front-yard water feature greets visitors and sets a serene tone.

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Rachel Adams Lee of Keller Williams

“With energy costs on the rise, buyers are actively looking for homes that offer long-term savings,” said Rachel Adams Lee of Keller Williams Realty. “This property’s owned solar system is not only environmentally conscious—it’s a smart financial move. This is more than a

home—it’s a canvas, ready for your personal touch,” said top agent, Lee. “It’s been lovingly

maintained and now offers the rare opportunity to create a home that reflects the buyer's unique style."

Folsom, located just 25 miles northeast of Sacramento, is recognized for its high quality of life, excellent schools, and blend of historic charm and modern amenities. Known for outdoor recreation, top-rated schools, and rich local culture, the city is a magnet for families, professionals, and retirees.




The Property Highlights:


- 3 Bedrooms / 2.5 Bathrooms
- 2,185 sq ft on a spacious corner lot
- Owned solar system
- New AC, oven, microwave, water heater
- Fully fenced backyard with space for a pool
- Walking distance to top-rated Folsom schools
- Serene water feature at entry
- Natural light-filled open floor plan

Folsom, located just 25 miles northeast of Sacramento, continues to rank among the top cities in California for livability, safety, and education. Known for its scenic beauty and thriving job market, the city attracts homebuyers of all backgrounds—from tech professionals and entrepreneurs to growing families and retirees.

One of Folsom's most treasured features is its vibrant Historic District, a walkable neighborhood filled with locally owned shops, restaurants, and art galleries. This area also hosts year-round community events, including farmers markets, concerts, and seasonal festivals. With original 19th-century architecture and a connection to the city's Gold Rush past, the district blends small-town charm with modern amenities.

The city also features over 50 miles of biking and hiking trails, the renowned Johnny Cash Trail,







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Folsom CA Realtor Rachel Adams Lee



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The Rachel Adams Lee Real Estate Group

and quick access to Folsom Lake, Lake Natoma, and the American River Parkway. "Folsom is one of my favorite communities to serve—it offers so much in terms of lifestyle, value, and long-term investment," said Lee. "I bring the same passion and strategy to every listing, because my clients deserve the very best."

About Rachel Adams Lee

Rachel Adams Lee is a nationally recognized real estate professional ranked among the Top 1000 agents in the U.S. by The Wall Street Journal. She leads the Rachel Adams Lee Group, which consistently ranks in the top 1% in the region. In addition to her real estate expertise, Lee is a business coach and mother of three. Her team is known for combining innovative marketing strategies, skilled negotiation, and dedicated client care.

To view the full listing and photos, visit:
<https://www.racheladamsleegroup.co/homes-for-sale/ca/folsom/95630/101-wilson-court/bid-28-225075039>

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THE INFLUENCERS

Rachel
ADAMS LEE



Keller Williams Realty
The Rachel Adams Lee Group

What medium are you using to grow your influence and platform?

I get about 100 referrals a year through social media! I started with Facebook and when I got that dialed, I then launched my Instagram channel and after that YouTube.

What inspired you to start your social media journey?

I heard someone at a real estate convention one time say that you need to be the local mayor of your town. I wanted to find a medium that I could add massive value to my local community, but also to REALTORS® around the country! I realized with social media I could talk to thousands of people simply with the click of a mouse. I just needed to make sure that I was always going to add value to them and keep things interesting so they kept wanting to come back to my page.

How has your medium positively impacted your life?

I feel like social media has completely changed my life! And the best part is, I get to be completely authentic, me! We were able to buy our dream home this year. I have relationships all over the world. I've been able to launch a coaching company where I get to help REALTORS® build their dream business through social media. I get to speak all over the country. It opened up some huge doors and opportunities for me. And I have a feeling I'm just getting started. It's SO fun. I literally was on a cruise out of the country and ran into someone who recognized me from YouTube! It's wild.

What drives you to continue to create?

I always want to be the best version of myself, and I really believe that to keep social media interesting.

you have to have five pillars of content. Only one thing that I talk about is going to be real estate, the other four things are going to be what makes me tick, why somebody would hang out with me on the weekend! You have to remember, people might find you on social media because you're a REALTOR®, but they're going to stick around because of who you are and how you make them feel! People know that if they come to my page, they're going to hear me talk about real estate and being an entrepreneur, being a wife and a mom (my fav), multiple streams of income, living a healthy lifestyle postpartum, and personal growth! It's totally OK that real estate is my least comment commented on topic, because I'm consistently talking about it so no one questions if I'm still in the industry. But I get the referrals because of who I am as a person. Not because of what I do.

What advice would you give to someone looking to build their personal brand on social media?

Take a deep breath, and know that your life is important and incredible, and it deserves to be shared! I guarantee you have so many photos in your phone that you took, but you've never posted. Just hit POST. You got this!

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 @racheladamslee

 facebook.com/RACHELADAMSLEE

 youtube.com/racheladamslee

Websites:

www.RachelAdamsLeeGroup.com

www.LevelUpCoachingco.com

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Top Realtor Rachel Adams Lee

A photograph of a modern backyard patio area. The patio features a large, light-colored pergola structure with a slatted roof. Underneath the pergola, there is a dining table with four chairs. The patio is bordered by a low stone wall on one side and a brick walkway. The background shows a well-maintained lawn and trees.

Backyard of 101 Wilson Ct Folsom CA real estate

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