

## Go-IBR.com Research Paper Highlights Leading Providers in NERC Compliance Software and Services Market

New Research Reveals Tiered Landscape of NERC Compliance Solution Providers and Growing Opportunities for Specialized Solutions

# GO-IBR.com Research

CHICAGO, IL, UNITED STATES, July 1, 2025 /EINPresswire.com/ -- Go-IBR.com, a leading provider of industry research for the energy sector, today released its comprehensive report

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titled "NERC Regulatory Compliance Consulting Service Providers North America." The paper provides an analysis of the evolving <u>NERC compliance</u> services market, including a breakdown of key service providers in three distinct tiers. The research highlights a fragmented yet rapidly

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full-service providers and specialized platforms are becoming the market leaders, with increased demand for solutions including managed services and SaaS apps that address CIP and O&P requirements." *Fas Mosleh*  growing market where traditional consulting firms compete alongside specialized technology platforms, with significant opportunities arising due to regulatory changes, particularly in the inverter-based resources (IBR) sector.

#### Principal Analyst's Key Insights

According to Fas Mosleh, Principal Analyst at Go-IBR.com, "The NERC compliance software and services market is becoming more complex as thousands of utilities face increasing pressures from evolving regulations, particularly with the recent expansion of IBR registration requirements. Our analysis indicates that full-service providers and

specialized platforms are becoming the market leaders, with increased demand for integrated solutions including managed services and SaaS apps that address both CIP and O&P requirements."

Market Dynamics and Key Findings

The research categorizes NERC compliance service providers into three tiers based on their approach to solving the compliance challenges faced by utilities:

1. Tier 1: Full-Service NERC Compliance Providers

These firms offer end-to-end compliance services, combining consulting expertise with compliancespecific software and data management platforms. They are trusted by major operators across all generation types (nuclear, thermal, hydro, solar, wind) for comprehensive program support, including policy development, audit defense, RSAW preparation, and system integration. Example Firms: Archer Energy Solutions, Certrec, <u>NAES</u> Corporation.

2. Tier 2: Specialized (Boutique) Consulting Firms Boutique consultants focus on hightouch, expert-led services without relying on proprietary software. These firms provide flexible support, including mock audits, RSAW development, and compliance strategy refresh cycles.

Example Firms: Greybeard Compliance.

3. Tier 3: Technology-Enabled Specialists

This tier includes companies that prioritize automation, integration, and analytics to streamline compliance processes. Their platforms often embed NERC standard mappings and audit workflows, with a strong focus on CIP standards such as CIP-005, CIP-007, and CIP-010. These firms are ideal for

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Example Tier 1 NERC Compliance Service Providers

Company	Founded	Headquarters	Core Services	Software Provided	Target Market	CIP Capabilities	O&P Compliance Services
Archer Energy Solutions	2010	Texas	NERC CIP, cybersecurity consulting, engineering risk mitigation	Limited (Consulting- focused)	Utilities, GOs/TOPs needing expert- led cybersecurity programs	Strong	Yes
Proven Compliance Solutions (PCS)	2010	Spokane, WA	NERC O&P and CIP consulting, mock audits, RSAWs, mitigation plans	Proprietary compliance documentation tools	Utilities needing high-touch compliance consulting	Moderate	Yes
Certrec	1988	Fort Worth, TX	Regulatory compliance SaaS (Taktix, CATS) NERC licensing, audit prep	Taktix, CATS, RegSource	Utilities seeking SaaS-based compliance management mainly GO/GOPs	Moderate	Yes
NAES Corporation	1980	Issaquah, WA	O&P & CIP program support, document management, evidence prep	No proprietary platform	Independent power producers (IPPs)	Moderate	Yes

Examples of NERC Compliance Service Providers by GO-IBR.com Research

large utilities looking to optimize compliance performance across large asset fleets. Example Firms: IPKeys Power Partners, Schneider Electric, AssurX.

**Expanding Market Opportunities** 

The recent expansion of the GO-IBR registration requirements, reducing the registration

threshold from 75 MVA to 20 MVA, marks a major catalyst for market growth. This regulatory shift, effective in May 2025, will bring thousands of previously unregistered renewable energy facilities under NERC compliance, creating substantial demand for specialized services. Our research forecasts that this development could double the addressable compliance market within the next two years.

#### Why This Tiering Matters

By segmenting the NERC compliance ecosystem into distinct tiers, this report helps decisionmakers:

• Match provider capabilities with their organization's compliance maturity and resource model.

• Identify gaps between regulatory needs and internal expertise or tooling.

• Evaluate the trade-offs between automation, support intensity, and cost efficiency. This classification is not hierarchical—it reflects the specialization and delivery style of each provider, allowing utilities to pair vendors across tiers depending on their specific needs. Many utilities leverage a mix of boutique consultants and enterprise platforms to maximize their compliance efforts.

#### For More Information

To access the full "NERC Regulatory Compliance Consulting Service Providers North America" research paper, visit <u>www.go-ibr.com</u> and navigate to the Research Reports section. The full report is for sale and available for download to registered users, providing detailed market analysis, growth forecasts, and insights tailored to investors, utilities, and technology providers in the energy sector. For further inquiries or to request a copy, please contact our research team at research@go-ibr.com.

#### About Go-IBR.com

Go-IBR.com is a premier provider of market research, strategic insights, and thought leadership for the North American energy sector. Specializing in regulatory compliance, grid modernization, and digital transformation, Go-IBR.com helps utilities, energy producers, and technology developers navigate evolving regulatory frameworks and capitalize on emerging opportunities in the power industry.

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