

# Airport Retailing Market Expected to Approach \$40.6 Billion by 2027 (12.6% CAGR)

*Airport retailing market size was valued at \$27,552.8 million in 2019, is expected grow at a CAGR of 12.6% during 2021-2027 to reach 40,592.8 million in 2027.*

WILMINGTON, NEW CASTLE, DE, UNITED STATES, July 3, 2025 /EINPresswire.com/ -- Allied Market Research published a new report, titled, "[Airport Retailing Market](#) Size, Share, Competitive Landscape and Trend Analysis Report, by Product Type, Airport Size and Distribution Channel :

Global Opportunity Analysis and Industry Forecast, 2021-2027". The report offers a detailed analysis of the top winning strategies, evolving market trends, market size and estimations, value chain, key investment pockets, drivers & opportunities, competitive landscape and regional landscape. The report is a useful source of information for new entrants, shareholders,



Airport Retailing Market 01

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The specialty retailer segment is anticipated to dominate the global airport retailing market with a CAGR of 13.2%.”

*Roshan Deshmukh*

frontrunners and shareholders in introducing necessary strategies for the future and taking essential steps to significantly strengthen and heighten their position in the market.

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Airport retailing has grown in popularity in recent years. Often referred to as travel retail (because it takes place mostly but not entirely in an airport), it has emerged as an important strategy for companies looking to promote and raise awareness about their brand. Airports with low airfares are unable to generate significant revenue from aeronautical business. As a result, they have transitioned their business into non-aeronautical businesses such as retail stores, restaurants, bars, and cafeterias. Airport retailing can also include hotels, nursing homes, car rental outlets, banks, exchange offices, drugstores, and other stores selling jewelry, books and

magazines, gifts and crafts, clothing and accessories, convenience stores, optics, Fragrance and Perfume.

Rise in inclination of people toward unique and exotic holiday experiences, surge in the income of middle- & upper-class people, and growing interest of people to spend more money on shopping fuel the growth of the global airport retailing market. On the other hand, stringent government regulations impede the growth to some extent. Nevertheless, upsurge in the tourism sector, affordable airfares, increased airport investment to expand retail spaces, and the introduction of new terminals are expected to create lucrative opportunities in the industry.

Based on product type, the perfumes and cosmetics segment accounted for nearly two-fifths of the global airport retailing market share in 2019, and is expected to rule the roost by the end of 2027. The same segment would also register the fastest CAGR of 13.7% from 2021 to 2027. Improvement in lifestyle along with increase in affluent population drives the segment growth.

The airport retailing market is being driven by an increase in the number of passengers, particularly in countries with a high level of public transportation, such as India and China. The airport retailing market is also being boosted by travelers' desire to shop on the go and retailers' growing ability to sell products. Passengers' time spent at airports has also increased as a result of airlines' early check-in times set due to security and operational concerns. This has given retailers the ability to sell products more efficiently.

Based on airport size, the large airport segment contributed to nearly three-fifths of the global airport retailing market revenue in 2019, and is anticipated to lead the trail by 2027. Large airports are located at the capital region of countries and are popular holiday destinations. These airports have a considerable number of business class travelers who notably contribute toward the sale of products through travel retail hubs. These factors propel the segment growth.

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Region, Asia-Pacific, followed by Europe and North America, held the major share in 2019, garnering nearly two-fifths of the global airport retailing market. The same region would also cite the fastest CAGR of 13.7% from 2021 to 2027. This is due to increase in number of new air routes and the introduction of low cost carrier (LCC) in the province.

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- Airport Retail Group LLC
- Dubai Duty Free
- Dufry AG

- DFS Group Ltd
- King Power International
- The Shilla Duty Free
- China Duty Free Group Co. Ltd
- Gebr. Heinemann SE & Co. KG
- Japan Airport Terminal Co. Ltd
- Flemingo International.

Understanding the demographics of airport passengers is crucial for tailoring retail offerings. For instance, airports serving primarily business travelers might prioritize luxury brands and business-oriented services, while those catering to leisure travelers may focus on convenience items and souvenirs.

Analyzing travel patterns helps identify peak travel times and seasons, enabling retailers to adjust their inventory and marketing strategies accordingly. For example, during holiday seasons or major events, airports may experience higher foot traffic, presenting opportunities for increased sales.

Studying consumer behavior within airport environments can provide insights into shopping preferences, spending habits, and decision-making processes. Factors such as impulse buying, time constraints, and the desire for unique or duty-free products influence purchasing behavior.

The integration of technology, such as mobile apps, digital signage, and contactless payment systems, enhances the airport retail experience. Personalized recommendations, virtual shopping assistants, and seamless checkout processes contribute to increased sales and customer satisfaction.

Duty-free shopping remains a significant driver of airport retail sales, particularly for international travelers. Offering a wide range of tax-free products, including alcohol, tobacco, cosmetics, and luxury goods, attracts passengers seeking savings and exclusive items.

Many airports offer e-commerce platforms and pre-order services, allowing passengers to browse and purchase products online before their travels. This convenience enhances the overall shopping experience and encourages higher spending.

Food and beverage outlets play a crucial role in airport retailing, providing opportunities for dining, relaxation, and socializing. Diversifying offerings to include a mix of cuisines, concepts, and dining formats caters to varying passenger preferences.

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- The study provides an in-depth analysis of the global airport retailing market growth with current trends and future estimations to elucidate the imminent investment pockets.
- The report provides a quantitative analysis of the airport retailing market share from 2019 to 2027 to identify the prevailing airport retailing market opportunities.
- The report provides a quantitative analysis from 2019 to 2027, which is expected to enable the stakeholders to capitalize on prevailing airport retailing market trends.
- In-depth analysis and the airport retailing market size and segmentation assist to determine the prevailing opportunities.
- Competitive intelligence in [airport retailing industry](#) analysis highlights the business practices followed by leading players across various regions.

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- Procure strategically important competitor information, analysis, and insights to formulate effective R&D strategies.
- Recognize emerging players with potentially strong product portfolio and create effective counter-strategies to gain competitive advantage.
- Classify potential new clients or partners in the target demographic.
- Develop tactical initiatives by understanding the focus areas of leading companies.
- Plan mergers and acquisitions meritoriously by identifying Top Manufacturer.
- Develop and design in-licensing and out-licensing strategies by identifying prospective partners with the most attractive projects to enhance and expand business potential and Scope.
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- Create regional and country strategies on the basis of local data and analysis.

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□ Luxury Cosmetics Market is expected to garner \$81,247.6 million by 2026  
<https://www.alliedmarketresearch.com/luxury-cosmetics-market>

□ Luxury Apparels Market is projected to reach \$278,181.5 million by 2031  
<https://www.alliedmarketresearch.com/luxury-apparels-market>

□ Luxury Jewelry Market is projected to reach \$40.19 billion by 2031

<https://www.alliedmarketresearch.com/luxury-jewelry-market-A16918>

□ Luxury Footwear Market is projected to reach \$39,987.4 million by 2030

<https://www.alliedmarketresearch.com/luxury-footwear-market>

□ Electronic Cigarette Market is projected to reach \$94,316.6 million by 2031

<https://www.alliedmarketresearch.com/electronic-cigarette-market>

□ Sunglasses Market is estimated to reach \$18,164 million by 2027

<https://www.alliedmarketresearch.com/sunglasses-market-A10356>

□ Musical Instruments Market is projected to reach \$11,589.8 million by 2030

<https://www.alliedmarketresearch.com/musical-instrument-market-A07924>

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