

The Local Guys Making Luxury Affordable

Built on hard work, respect for their clients, and doing things the right way

SHAWNEE, KS, UNITED STATES, July 5, 2025 /EINPresswire.com/ -- [Bargain Blinds KC](#) is a family-owned business offering expert window treatment solutions that cater to both residential and commercial needs. With more than 30 years of experience in the home improvement industry, the company is quickly become a trusted name in Kansas City for its personalized, high-quality window blinds and shades. Specializing in both manual and motorized window treatments, Bargain Blinds KC stands out by providing exceptional service and unique, affordable products designed to fit every style and budget.



Bargain Blinds, your one stop shop for affordable window treatments.

Founded by Phil Ipsan, the company's CEO, Bargain Blinds KC's commitment to customer satisfaction and attention to detail is evident in their operations. The company focuses on simplifying the window treatment decision-making process, making it seamless and stress-free for clients. Unlike many competitors, who rely on third-party contractors or franchises, Bargain Blinds KC is dedicated to maintaining a truly local presence. Phil Ipsan and his team personally handle every aspect of the business, from consultations to installation, ensuring that every client receives a truly personalized experience.

"Being a platform business with local roots gives us a distinct advantage," said Ipsan. "We do everything ourselves—from the in-home consultation to the manufacturing and installation. But all while keeping our overhead low. This ensures a level of quality and attention to detail that larger companies simply cannot match.

"We believe in old-school values like hard work, respect for our clients, and doing things the right way," Ipsan explained. "We're not here just to make a sale; we want to make sure our customers

are so happy with their window treatments that they'll refer us to their friends and family without hesitation."

Bargain Blinds KC's dedication to quality and customer satisfaction has earned the company recognition in the industry. Most recently, the company was named [Best Blinds Company in Kansas City](#) by The 2025 Best of the Best Reviews. Additionally, a finalist for the 2025 Best of the Lake award at Lake of the Ozarks, a testament to its high level of service and commitment to its customers. Their reputation for excellence is further reflected in customer testimonials that highlight the company's superior craftsmanship and professionalism.

One of their customer's, Ann M., shared her experience: "I am just thrilled with my new custom roller shades by Bargain Blinds. The quality and craftsmanship are top-notch at an excellent price for such a large expanse of windows. The final product is just gorgeous. The light color and diffusion properties of the material brighten the room interior when down and roll completely out of view when up with cool automated technology. It's really the perfect window treatment to preserve my outdoor view during the day and provide needed privacy at night. The service team was also professional, respectful to my home, engaging, and personable. Overall, it was a wonderful experience that I highly recommend."

Another satisfied client, Byron J., praised the process, saying, "Absolutely love my new blinds! The whole process was super easy, and the quality is amazing. The team was friendly, fast, and really knew their stuff. My place looks so much better now—highly recommend!"

You can feel the local love with these guys.

"We're not just another business in the area—we're a part of the community," said Ipsan. "We care about our clients and take the time to understand their unique needs. Our goal is not just to sell window treatments, but to build long-term relationships with our clients, so they feel confident referring us to their family and friends."

For those in Kansas City seeking high-quality, affordable, and locally made window treatments, Bargain Blinds KC offers the perfect solution. With an emphasis on quality craftsmanship, personalized service, and affordable luxury, the company is poised to become the go-to window treatment provider for homeowners and businesses in the area.

To learn more about Bargain Blinds KC or to schedule a consultation, please visit their website at BargainBlindsKC.com or follow them on social media via Instagram & Facebook - @BargainBlindsKC

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